





T4.3.2 Technical Skills Library - Video concept course

ORANGE: CREATIVITY, INNOVATION & TECHNOLOGY PROJECT Erasmus+ Programme 2014-2020 KNOWLEDGE ALLIANCE 2018







SUMMARY TABLE

WP nº and title	WP4. Innovative toolkit
Task nº and title	T4.3. Compilation of good practices and creation of new training
	modules until a total amount of 6 validating the process with
	different cultural elements, processes or business models.
Result no and title	R4.2. TRAINING MODULES
Full Title of the	T4.3.2 Technical skills library- video concept course
document	
Short Description	This document presents the Video Concept course, which is part
	of Module 2. Technical skills. The aim of the course is that the
	teacher acquires the technical competences about how to
	develop a multimedia based on video, and also to provide
	him/her with materials and guidance to transmit this knowledge
	to their students in the classroom. Following the lessons
	proposed in this course, the students will implement a
	multimedia based on video about some natural or cultural
	heritage of their cities.
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Module II Technical Library Course II.1 Video Concept Course

Chapter 1. Introduction

The purpose of the O-City project is to discover and promote the natural and cultural heritage of our cities, and, at the same time, to stimulate the orange economy injecting technical and professional knowledge in natural and cultural promotion of the cities involved. On the one hand, the promotion of the natural and cultural heritage of the cities will be achieved by creating creative multimedia items (photo, video, comic, animation, podcast, ...) of each city and upload them into the O-City World platform. On the other hand, with the aim to develop the creative economy of the cities, different courses have been developed for teachers about the creative multimedia items that will be located into the O-City platform. These courses include resources about how to put into practice the contents with their students. In this way, teachers and students will create new creative multimedia items of their own cities that, after being validated, will be uploaded to the O-City World platform.

Additionally, the development of cultural, soft and business skills is also necessary for new practitioners in the orange economy. For this reason, the O-City training plan consists of the following 4 skill modules:

- 1. Module I. Heritage & Intellectual Property (IP): Basic content related to natural and cultural heritage (definition, classification, importance, etc.) and the protection of intellectual property (definition, categories, methods, etc.)
- 2. Module II. Technical: Basic content needed to develop multimedia elements (photography, video, animation, etc.) on heritage.
- 3. Module III. Business: Basic contents related to business and entrepreneurship skills in the orange economy (creation of business models, digital marketing, etc.)
- 4. Module IV. Soft skills: Contents to stimulate creativity, critical thinking and in general interpersonal skills as a tool to improve professional integration.

This document presents the Video Concept course, which is part of Module II. The aim of the course is to equip teachers with the appropriate technical knowledge and competences on how to develop a multimedia based on a video, and also to provide him/her with materials and guidance to transmit this knowledge to their students in the classroom. Following the lessons proposed in this course, the students will implement a multimedia based on video about some natural or cultural heritage of their cities. The course is available in open format in: https://poliformat.upv.es/portal/site/OCW CUR1157407 2020/tool/9b57d4cf-57fb-4ac5-8586-29ceee6755db

The main topics of this course are Cultural and Natural Heritage, Camera Settings, Camera Flow and Edition. Using this knowledge, students will develop a product that presents, in a few minutes, a trip through the site where the heritage element is located through sound and image, providing an audio-visual experience that guarantees its knowledge and subsequent





conservation. Finally, the teacher will upload the multimedia produced in his/her classroom to the O-City World platform after the evaluation of their quality.

This document is structured as follows. Chapter 2 details the learning objectives of the course. Chapter 3 describes the three types of learning materials developed: T2L-Teacher to learn, T2T-Teacher to teach and S2P- Student to practice. Chapter 4 reports the innovative learning methodologies that are used in the proposed course (project based learning and blended learning) and the ones that teachers can decide to use (flip-teaching, gamification and E-Scrum). Chapter 5 is dedicated to give the contents of the course, which is divided in three topics, each one consisting of four lessons. For each lesson, all the materials (T2T, T2L and S2P) are linked and recommendations about how to plan the lessons are given. Chapter 6 describes how to apply E-SCRUM to develop the multimedia by using the resources in Chapter 5. Chapter 7 indicates the technical requirements for the video concept multimedia to be uploaded to the O-City World platform. Chapter 8 includes links to some useful tools to develop the multimedia based on video and, also, some guidelines to implement E-Scrum in this course. Chapter 9 is dedicated to evaluation/assessment: teachers will be evaluated through tests about the materials T2T; and some rubrics are provided to teachers to facilitate the evaluation of students. Chapter 10 describes the steps to be done by teachers to upload to the O-City World platform those multimedia that have the required quality. Chapter 11 define the pathway to acquire competences by identifying the DIGCOMP (Ferrari, 2013) and ENTRECOMP (Bacigalupo, Kampylis, Punie, & Van den Brande, 2016) framework competencies that the students will work with each one of the proposed activities of the video content course. Finally, in Chapter 12 teachers can find more learning materials from other O-City modules with activities related to video. Teachers can decide which resources are more suitable or useful for their classroom depending of their teaching reality (educational level, subject, ...). In this way, teachers will adapt the learning path of their students focusing in technical, culture, intellectual property, business and/or soft skills.

Chapter 2. Learning Objectives

The general objective of O-City project is to provide a series of virtual tools that allow teachers to be trained in multimedia issues, granting technical as well as artistic knowledge to obtain an audio-visual product that is consistent with the project requirements. The final objective is that teachers transmit all this knowledge in the classroom, so that their students generate audio visual products that feed the O-City World platform.

After taking the video content course, the teacher (and his/her students when the course is brought to the classroom) will be able to:

- 1. Apply basic notions of video to promote cultural and natural heritage.
- 2. Write a narrative script to disseminate the main values of the selected heritage, or to report its situation or to highlight the importance of its preservation.
- Develop a technical script which includes the following information for each sequence: camera settings, camera flow, lighting, ambient sound, voice-over (narrative script), music and timing.
- 4. Configure your camera settings (FPS, ISO, aperture exposure triangle) and use the natural light in order to get quality images.
- 5. Select the camera flow technique adequated for the multimedia to be perceived as you intend.





- 6. Select the music that best accompanies the script developed.
- 7. Record the script for the chosen heritage reality.
- 8. Capture in-situ ambient sound.
- 9. Shoot the different sequences of your multimedia according to your technical script
- 10. Assembly videos, photos, logos, music, ambient-sound and voice-over in a multimedia project.
- 11. Edit the project using all the audio-visual resources according to the information of your technical script
- 12. Generate the final multimedia to be uploaded to O-City World platform.

Chapter 3. Types of educational materials

One of the purposes of O-City is that teachers use our training program, not only to learn, but also to incorporate the O-City project into their daily academic activities in the classroom, where their students will create multimedia based on photos. In this sense, teachers will choose which contents of the photo-video concept course (and other related courses: culture, IP, business and soft skills) are useful for them depending of their previous training; and which contents to take to their classroom, depending on the type of subject or level of their students.

In general, the educational materials developed are classified into three types

Teacher to learn (T2L): contents (videos, ppts, pdfs, ...) to provide teachers with a basic technical knowledge applied to cultural and natural heritage. Teachers will transmit this knowledge to their students (they can use the same contents in the classroom).

Teacher to teach (T2T): contents (videos, ppts, pdfs, ...) and activities prepared for teachers to use in the classroom. These activities are prepared to be directly developed by the teacher in the classroom and they can be adapted to the subject and to the educational level. The T2T activities are the ones recommended to get that students create the multimedia based on photos.

Student to practice (S2P): optional extra activities prepared for students to go deep into some topic. Teachers will decide if they propose some S2P activity or not.

Chapter 4. Innovative learning methodologies

This chapter is dedicated to explain the potential innovative learning methodologies that can be used in the video content course when the teacher takes the course to the classroom.

Project Based Learning

The objective of this course is that students develop a specific project working in teams: a multimedia based on video. But not only is technical training offered, but also training in culture, IP, business and soft skills (see Chapter 12), so an integral formation in the orange economy sector is offered to students. Additionally, working in teams through the project encourage collaborative learning: responsible and team autonomous work, increased respect and tolerance, personal growth, improvement of communication skills, internalization of academic





knowledge, greater control of the student in the learning process, teamwork, interest, and motivation, improvement of self-esteem, development of intellectual and professional skills and efficient use of resources.

Flip-teaching (optional)

Most of the materials prepared for teachers (T2L) can be used by students (T2T). Teachers can propose students to work on these materials at home before the class. In this way, the time in the class can be used to answer queries about the work made at home or to go deeper into the topic. This methodology promotes students' active involvement. Moreover, it offers a chance to focus class time on the higher forms of cognitive work (application, analysis, synthesis, and evaluation). As described by Bloom's revised taxonomy, by engaging students in complex tasks with the support of the teacher and the involvement of the group of peers. Chapter 5 specifies the activities that can be proposed using this methodology. More information about this methodology can be found in (Bergmann & Sams, 2012).

Blended learning

This course combines online educational materials (such as T2L videos described in Chapter 5) and traditional place-based classroom methods. Face-to-face classroom practices are combined with computer-mediated activities that students are assigned to do at home (some T2T activities described in Chapter 5). This methodology allows students to work on their own with new concepts, while teachers can support individually students who need special or customized attention.

Gamification (optional)

Teachers can introduce gamification in the course to increase participants' engagement. Students can get points by doing the proposed activities in Chapter 5 (T2L and S2P). The teacher assigns points to each team (or to each student if the teacher considers necessary that some task is done individually) after assessing each activity and makes the ranking visible. At the end of the course, teacher assigns points to each multimedia created and students assign points to the multimedia created by their peers.

E-SCRUM (optional)

Scrum is a framework for developing complex products widely used in Information Technology (IT) development. This methodology has been adapted to manage work-teams in educational environments (E-Scrum). E-Scrum can be used in the Video concept course to develop a multimedia about cultural or natural heritage. The roles in this project are:

- Product Owner (the teacher who has followed one of the O-City formative plans) he
 determines the learning objectives and is responsible for monitoring and grading results.
 He/she will also facilitate the E-Scrum process and the personal and team development
 process. He/she will use the learning materials provided in this course.
- The Scrum Team is composed by four or five students who are committed to develop an





audiovisual project (multimedia based on video).

- One of the members of the Scrum Team performs the Scrum Master role. The Scrum Master is a "serving, coaching leader". He/she helps their team to perform optimally but he/she does not direct the team.
- The Stakeholders are people involved in O-City project who are in charge of validating the final product

Every E-Scrum project starts with the implementation of the **Product Backlog**. This is a list of requirements and priorities of the project. This is defined by the **Product Owner** (the teacher), in collaboration with the **Scrum Team** (the students).

The work in E-Scrum is divided into **Sprints**. Every Sprint has a duration of two weeks. Sprints are composed by four events:

- 1. **Sprint Planning**: a meeting where the students must choose which requirements are going to be implemented in this sprint
- **2. Daily Sprint:** daily meetings where students share their improvements with the rest of the team
- **3. Sprint Review:** an event where the team presents the result of the Sprint, in the form of viable minimum product (VMP)
- **4. Sprint Retrospective:** a meeting where the team think about how they have managed the work. This is an introspective meeting, useful to improve the team work competence.

More details about how to do the product backlog and how to divide the course in sprints is given in Chapter 6.

Chapter 5. Contents of the course

To start the course, an <u>introductory video</u> explains how video can be used as an audio-visual medium to manage and disseminate the main values of heritage elements, whether natural and cultural. The video contains an introduction to four topics (Cultural and Natural Heritage, Camera Settings, Camera Flow and Edition). After that, an <u>audio-visual realization reference</u> for cultural heritage is included with an example of the Petrovaradin Fortress in Novi Sad. It shows all the concepts previously seen so that they can be addressed by the teacher in the classroom.

Table 1 shows the four topics with their respective lessons:

TOPIC	LESSON
T1. Cultural and	L1. Audio-visual dissemination of heritage
Natural Heritage	L2. Script
	L1. FPS
T2 Comora Sattings	L2. ISO
T2. Camera Settings	L3. Aperture
	L4. Natural lighting
	L1. Camera movement
T3. Camera flow	L2. Camera shots
	L3. Audio recording and music
T4. Edition	L1. Editing essentials
14. Edition	L2. Export settings

Table 1. Structure of the course in topics and lessons





The first topic is dedicated to explain which type of heritage can be disseminated in a more effective way through a multimedia based on photo or based on video. Additionally, some tips are given about how to find relevant information about the heritage we want to promote and also it is explained how to prepare the technical script of our video content multimedia, with a detailed description of each sequence, including the narrative script (voice-over).

In the second topic, the most important camera settings are explained: FPS, ISO and aperture. It is really important to practice how to use these settings to obtain quality images in our video, as well as how to use natural lighting. Once you know the different effects that you can get with the camera settings and with natural lighting, you are ready to add all this information to your technical script.

The third topic is focused on camera flow and audio resources. Different types of camera movements and camera shots alter the way the scenes are perceived. Once you know the effect of them, you can plan which camera movement and camera shot you will use in each sequence of your video to properly transmit the information about the heritage element. At this point of the course, you have all the required knowledge to shoot your sequences according to your technical script. On the other hand, audio resources have a great impact on the final multimedia: you need to record the voice-over of your video, record some ambient sound and choose the music that best fits with your heritage asset.

Finally, the last topic is dedicated to edit the project using OpenShot editing software and export your final video. Your technical script will guide you in the process of combining logos, videos, photos, ambient sound, voice-over and music, with the aim of promoting the value of the chosen heritage element.

In the next sections each topic and its lessons will be described in detail.

Topic 1. Cultural and Natural Heritage

This topic explores how to promote natural or cultural heritage through a video and how to prepare a technical script of this video. The main objectives of the topic are described in this video. It is divided into two lessons:

- 1. **Audio-visual dissemination of heritage**: which characteristics of a heritage element can help us to decide to disseminate it through a multimedia based on photos or on video
- 2. **Script**: how to write the values and characteristics of the patrimonial asset, according to the visual material that we must guarantee effective communication and also how to prepare the technical script to plan the shooting of sequences of our video.

Tables 2 and 3 describe the materials provided to the teacher for each lesson. Each lesson corresponds to one class of the teacher with his/her students. The materials (videos and pills) prepared for the teacher to learn (T2L) can also be used directly in the classroom (teacher to teach – T2T), or a task for the students can be assigned, which consists on watching the videos at home before the class (in green colour in the tables). The latter option is known as flipteaching, in which the time in class is used to solve doubts and go further into the project. Videos





explain the theoretical concepts of a lesson, whereas pills show practical examples of these theoretical concepts to help in the understanding. As said before, the objective of this course is that the students, guided for a teacher who has took this course, develop multimedia based on video to be uploaded in O-City World platform. To achieve this goal several activities are recommended for each lesson (T2T- in blue colour) and it is detailed if the students need to work in the classroom, in the street (most of them) or at home. Extra activities (S2P – in salmon colour) are proposed for those teachers who want to go deeper into the topic of the lesson. Additionally, recommendations of what to do in class in each lesson are included. All the prepared materials (lesson content in pdf, videos, video contents in pdf and activity factsheets in pdf) are linked in the tables. Students should deliver all the proposed activities before the following lesson, when the teacher will solve their doubts (if students do not do/deliver the activity, they won't have doubts). After solving their doubts, students should correct their activities and deliver them again to the teacher. Although working in team to develop the multimedia is highly recommended, most of the proposed activities can be done individually to get better results.



Lesson	Туре	Materials	Description	Student workload	Where the student work?	What to do in class
	T2L/T2T	Video T1.L1. Audio-visual dissemination of heritage (lesson content in pdf, video, video content in pdf)	Explanation about how video and photography can be used as an audio-visual medium to manage and disseminate the main values of heritage	15'	at home (previous to the lesson -flip- teaching) or in the classroom	Present O-city World platform (watch some examples)
1 Cultural and	T2T	Activity A.T1.L1.1. Heritage choice (video, video content in pdf, activity factsheet in pdf)	Selection and characterization of the heritage element to be promoted through a video content multimedia	1h	at home/classroom discussion	Explain Video T1.L1 or solve doubts (if flip- teaching)
Natural heritage	T2T	Activity A.T1.L1.2 Heritage proposal (video, video content in pdf, activity factsheet in pdf)	Propose you chosen heritage in O-City World platform to be validated	1h	at home	Explain Activities A.T1.L1.1 and A.T1.L1.2
	S2P	Extra activity EA.T1.L1.1. Selecting photo or video to disseminate heritage (activity factsheet in pdf)	Each student selects a heritage reality, characterize it and selects between video or photo to promote	1 h	at home	(for students to do at home), and optionally propose the Extra activity EA.T1.L1.1.

Table 2. Materials provided for Lesson 1. Audio-visual dissemination of heritage of Topic 1. Cultural and Natural Heritage.



Lesson	Туре	Materials	Description	Student workload	Where the student work?	What to do in class
	T2L/T2T	Video T1.L2. Script (lesson content in pdf, video, video content in pdf)	Explanation about how to write the values and characteristics of the heritage element according to the visual material so an effective communication is guaranteed	15'	at home (flip- teaching) or in the classroom	Solve doubts/group discussion of Activities A.T1.L1.1 and A.T1.L1.2; and optionally EA.T1.L1.1
2	T2L/T2T	Pill. Technical requirements of the video content multimedia (pdf)	Technical requirements of the final multimedia to be uploaded to O-City World platform			Explain Video T1.L2 or solve doubts (if flip-teaching) Explain the requirements of the video to
Script	T2T	Activity A.T1.L2.1 Technical script (video, video content in pdf, activity factsheet in pdf)	Learn to plan a video project using a technical script	2h	at home/classroom discussion	be uploaded to O-City World Platform Explain Activity A.T1.L2.1 and A.T1.L2.2 (for students to do at home), and optionally propose the Extra activity
	S2P	Extra activity EA.T1.L2.1. Narrative script (activity factsheet in pdf)	Writing the information about the selected heritage to properly transmit its value	2h	at home/classroom discussion	EA.T1.L2.1

Table 3. Materials provided for Lesson 2. Script of Topic 1. Cultural and Natural Heritage.





Topic 2. Camera settings

This topic is dedicated to learn the importance of some camera settings such as FPS, ISO and aperture, and also natural lighting and learn how and when to use them. The main objectives of the topic are described in this video.

This topic is divided into four lessons:

- 1. **FPS (Frames per second)**: how to choose the FPS value according to the type of action you are filming and to the viewing experience you want to offer.
- 2. **ISO**: how to choose the ISO value to control exposure jointly with aperture and shutter speed, taking into account the quantity of light, the movement and the noise that can cause high ISO.
- 3. **Aperture**: how to set the aperture according to the desired depth of field, taking into account the exposure triangle (aperture, ISO and shutter speed).
- 4. **Natural lighting**: you need to find, recognise, create or use light and shadow to be able to take powerful images.

Tables 4, 5, 6 and 7 describe the materials provided to the teacher for each lesson, using the same nomenclature (T2T, T2L, STP) and recommendations to use this topic in the classroom than tables in Topic 1.





Lesson	Туре	Materials	Description	Student workload	Where the student work?	What to do in class
	T2L/T2T	Video T2.L1. FPS (<u>lesson content</u> in pdf, <u>video</u> , <u>video</u> content in pdf)	Explanation about how to configure FPS	15'	at home (flip-teaching) or in the classroom	Solve doubts/group discussion about previous activity T1.L2.1 and
	T2L/T2T	Pill T2.L1.1. Video showing shoots with different FPS values (video)		5'	at home (flip-teaching) or in the classroom	optionally EA.T1.L2.1.
1 FPS	1 171/171	Pill T2.L1.2 Use of FPS in cultural heritage (video)		5'	at home (flip-teaching) or in the classroom	Explain Video T2.L1 or solve doubts
773	T2T	Activity A.T2.L1.1 Playing with FPS (video, video content in pdf, activity factsheet in pdf)	Shooting different sequences about some heritage using different FPS settings	4h	in the street/classroom discussion	(if flip-teaching) Explain Activity A.T2.L1.1 (for students to do at home)

Table 4. Materials provided for Lesson 1. FPS of Topic 2. Camera settings.

Lesson	Туре	Materials	Description	Student workload	Where the student work?	What to do in class
	T2L/T2T	Video T2.L2. ISO (lesson content in pdf, video, video content in pdf)	Explanation about how to configure ISO	15'	at home (flip-teaching) or in the classroom	Solve doubts/group discussion
	T2L/T2T	Pill T2.L2.1. Video showing shoots with different ISO values (video)		5′	at home (flip-teaching) or in the classroom	about previous Activity T2.L1.1
2	T2L/T2T	Pill T2.L2.2. Use of ISO in cultural heritage (video)		5′	at home (flip-teaching) or in the classroom	Explain Video T2.L2 or solve doubts (if flip-teaching)
ISO	Т2Т	Activity A.T2.L2.1. Playing with ISO (video, video content in pdf, activity factsheet in pdf)	Shooting different sequences about some heritage using different ISO settings	2h	in the street/classroom discussion	Explain Activity A.T2.L2.1 (for students to do at home)

Table 5. Materials provided for Lesson 2. ISO of Topic 2. Camera settings.





Lesson	Туре	Materials	Description	Student workload	Where the student work?	What to do in class	
	T2L/T2T	Video T2.L3. Aperture (<u>lesson content</u> in pdf, <u>video</u> , <u>video content in pdf</u>)	Explanation about how to configure aperture	15'	at home (flip- teaching) or in the classroom	Solve doubts/group discussion	
3	T2L/T2T	Pill T2.L3.1. Video showing shoots with different aperture values (video)		5′	at home (flip- teaching) or in the classroom	about previous Activity T2.L2.1 Explain Video T2.L3 or solve	
Aperture	T2L/T2T	Pill T2.L3.2 Use of aperture in cultural heritage (video)		5′	at home (flip- teaching) or in the classroom	doubts (if flip-teaching) Explain Activity A.T2.L3.1 (for	
	T2T	Activity A.T2.L3.1. Playing with aperture (video, video content in pdf, activity factsheet in pdf)	Shooting different sequences about some heritage using different ISO settings	2h	In the street/classroom discussion	students to do at home)	

Table 6. Materials provided for Lesson 3. Aperture of Topic 2. Camera settings.

Lesson	Туре	Materials	Description	Student workload	Where the student work?	What to do in class
	T2L/T2T	Video T2.L4. Natural lighting (<u>lesson</u> content in pdf, video, video content in pdf)	Explanation about how to use natural lighting	15'	at home (flip- teaching) or in the classroom	Solve doubts/group discussion about previous Activity T2.L3.1
4 Natural lighting	T2L/T2T	Pill T2.L4.1. Video with tips to record a footage with natural light (video)		2h	at home	Explain Video T2.L4 or solve doubts (if flip-teaching)
	Т2Т	Activity A.T2.L4.1. Defining natural lighting(video, video content in pdf, activity factsheet in pdf)	Adding natural lighting information to the technical script	2h	at home/classroom discussion	Explain Activity A.T2.L4.1

Table 7. Materials provided for Lesson 4. Natural lighting of Topic 2. Camera settings.





Topic 3. Camera Flow

This topic is dedicated to learn how to use the camera movements and camera shot; and to record in-situ audio, voice over and include music; so we can transmit the information in the desired way. The main objectives of the topic are described in this <u>video</u>. This topic is divided into three lessons:

- 1. **Camera movement**: depending on the chosen camera movement, the information showed in your video will be perceived in a different way.
- 2. **Camera shots:** combining different types of shots, angles and camera movements you can emphasize specific emotions, ideas and movement for each scene.
- 3. Audio recording and music: several audio files are required for the final video, voiceover and ambient sound need to be cleanly recorded. Also, the music tack that best accompanies the multimedia should be selected.

Tables 10, 11, 12 and 13 describe the materials provided to the teacher for each lesson, using the same nomenclature (T2T, T2L, STP) and recommendations to use this topic in the classroom than tables in Topic 1 and 2.





Lesson	Туре	Materials	Description	Student workload	Where the student work?	What to do in class
	T2L/T2T	Video T3.L1. Camera movement (lesson content in pdf, video, video content in pdf)	Description of different types of camera movements and how they can change the way the content of your video is perceived	15'	at home (flip- teaching) or in the classroom	Solve doubts/group discussion
1 Camera	T2L/T2T	Pill T3.L1.1. Video showing shots with different camera movements (video)		5'	at home (flip- teaching) or in the classroom	about previous Activity T2.L4.1
movement	T2L/T2T	Pill T3.L1.2 Use of camera movement in natural heritage (video)		5′	at home (flip- teaching) or in the classroom	Explain Video T3.L1 or solve doubts (if flip-teaching)
	T2T	Activity A.T3.L1.1. Adding camera movement information to technical script (video, video content in pdf, activity factsheet in pdf)	Planning which camera movement is going to be used in each sequence of the technical script	1h	at home/classroom discussion	Explain Activity A.T3.L1.

Table 8. Materials provided for Lesson 1. Camera movement of Topic 3. Camera Flow.





Lesson	Туре	Materials	Description	Student workload	Where the student work?	What to do in class
	T2L/T2T	Video T3.L2. Camera shots (lesson content in pdf, video, video content in pdf)	Description of different types of camera shots and how they can be used to emphasize specific emotions	15'	at home (flip- teaching) or in the classroom	Solve doubts/group discussion
2	T2L/T2T	Pill T3.L2.1. Video showing shots with different camera shots (video)		5'	at home (flip- teaching) or in the classroom	about previous Activity T3.L1.1 a Explain Video T3.L2 or solve
Camera shots	T2T	Activity A.T3.L2.1. Adding camera shot information to technical script (<u>video</u> , <u>video</u> <u>content in pdf</u> , <u>activity factsheet in pdf</u>)	Planning which camera shot is going to be used in each sequence of the technical script	2h	at home/classroom discussion	doubts (if flip-teaching) Explain Activities A.T3.L2.1 and A.T3.L2.2
	Т2Т	Activity A.T3.L2.2 Shoot your sequences (<u>video</u> , <u>video content</u> <u>in pdf</u> , <u>activity factsheet in pdf</u>)	Shoot each sequence of the technical script	6h	In the street	

Table 9. Materials provided for Lesson 2. Camera shots of Topic 3. Camera Flow.





Lesson	Туре	Materials	Description	Student workload	Where the student work?	What to do in class
	T2L/T2T	Video T3.L3. Audio recording and music (<u>lesson content in pdf</u> , <u>video</u> , <u>video content in pdf</u>)	How to record clean audio and how to choose music according to the selected heritage element	15'	at home (flip- teaching) or in the classroom	Solve doubts/group discussion about previous Activities T3.L2.1 and T3.L2.2
3 Audio	T2L/T2T	Pill T3.L3.1. Video showing how to get free music for our multimedia (video)		5′	at home (flip- teaching) or in the classroom	Explain Video T3.L3 or solve
recording and music	T2T	Activity A.T3.L3.1. Sound (video, video content in pdf, activity factsheet in pdf)	Record the voice-over, the ambient sound and choose music for your multimedia. Include audio information in your technical script	2h	At home	doubts (if flip-teaching) Explain activity A.T3.L3.1

Table 10. Materials provided for Lesson 3. Audio recording and music of Topic 3. Camera Flow.





Topic 4. Edition

This topic is dedicated to learn how to edit the multimedia project and finalize the audio-visual project. The main objectives of the topic are described in this <u>video</u>. This topic is divided into two lessons:

- 1. **Editing essentials**: create a multimedia by assembling logos, videos, voice-over, ambient sound, music, ...
- 2. **Export settings:** export the final video making sure that it fulfils the O-City requirements.

Tables 11 and 12 describe the materials provided to the teacher for each lesson, using the same nomenclature (T2T, T2L, STP) and recommendations to use this topic in the classroom than tables in Topic 1, 2 and 3.





Lesson	Туре	Materials	Description	Student workload	Where the student work?	What to do in class
		Video T4.L1. Editing essentials (<u>lesson content</u> <u>in pdf</u> , <u>video</u> , <u>video content</u> <u>in pdf</u>)	How to use OpenShot to assembly the different audio-visual resources to get your final video	15'	at home (flip- teaching) or in the classroom	Solve doubts about previous activity T3.L3.1
1 Editing essentials	T2L/T2T	Pill T4.L1.1. Video showing how to edit your video with Openshoot (video)		10′	at home (flip- teaching) or in the classroom	Explain Video T4.L1 or solve doubts (if flip-teaching)
	T2T	Activity A.T4.L1.1. Edit the audio-visual project (video, video content in pdf, activity factsheet in pdf)	Generate your video with OpenShot following your technical script	4h	at home	Explain activity A.T4.L1.1

Table 11. Materials provided for Lesson 1. Editing essentials of Topic 4. Edition.



Lesson	Туре	Materials	Description	Student workload	Where the student work?	What to do in class
	T2L/T2T	Video T4.L2. Export settings (lesson content in pdf, video, video content in pdf)	How to export your video with OpenShot	15'	at home (flip- teaching) or in the classroom	Start the lesson pointing out the beneficial impact of O-City on the students. Solve doubts about previous activity
	T2L/T2T	Pill T4.L2.1. Video explaining the different Openshoot exporting options (video)		5'	at home	A.T4.L1.1 At this point, all students would have their
	T2T	Activity A.T4.L2.1. Export the video (video, video content in pdf, activity factsheet in pdf)	Export the final video and verify that it fulfils O-City requirements	other dia with 2h In the classroom or at home	in the classroom or at home	audio-visual finished. You can propose activity EA.T4.L2.1 for a peer review of the multimedia. In this case, multimedia will need to be improved according to the revision.
2 Export settings	S2P	Extra Activity EA.T4.L2.1 Peer review (activity factsheet in pdf)	Students review other student's multimedia with the aim to improve it		at home	Do or propose Activity A.T4.L2.1 and optionally, do EA.T4.L2.1 in the classroom to watch all the audio-visuals developed.
	S2P	Extra activity EA.T4.L2.2. Present and explain the work done (activity factsheet in pdf)	Students present their multimedia to the classroom and share their experiences. The best multimedia is chosen (gamification)	in the classroom	Each audio-visual is evaluated by the classroom and there is a final "winner" (gamification) After this lesson, the teacher should evaluate the multimedia generated (use the rubrics in chapter 9) and upload to O-City World platform those with the required quality	

Table 12. Materials provided for Lesson 2. Export essentials of Topic 4. Export settings.





Chapter 6. How to implement E-SCRUM

In this section more details about the use of E-Scrum are given. This chapter is divided into three sections:

- **The team**: this section describes how to form a balanced team and proposes some tools to work collaboratively.
- **The methodology**: this section presents a use case in which we applied the E-Scrum methodology with the aim of implementing a video concept multimedia.
- **The evaluation rubrics**: this section shows some rubrics that can be used to evaluate each sprint of the E-Scrum methodology.

The Team

E-Scrum implies **team working**, so the teacher must divide the students into teams, up to five members in each team (Scrum Teams). If teacher knows students, it is easy for him to create balanced groups. These groups should contain, at least, the following characters:

- **Scrum master**: a person with leadership skills. He coordinates the team and is the contact person for the Product Owner (the teacher, as explained below).
- **Secretary**: a person with organizational skills who will be responsible of reporting the meetings, following up the work and keeping the team tools updated.
- **Innovator**: a creative person able to introduce lateral thinking in the teamwork.
- **Technician**: a person with high digital competences, who should be able to learn how to use new software quickly.

Regardless to each member's character, all of them have to work in the implementation of the product.

Unfortunately, it may not always be possible to create such a balanced team, so the teacher shall do his best.

E-Scrum teams are **self-organized**; this means that they can choose the tools to perform their work, such as the collaborative software to keep the work updated. Some interesting tools are available in the market, such as those included in Office365 (OneDrive, Word, Excel, Planner, Calendar...), those provided by google (GoogleDrive, Docs, Sheets, Jamboard, Calendar...) or other included in Altassian package (Jira, Trello, Bitbucket...). In any way, it is important to use collaborative tools in order to maintain **transparency** in the ongoing work. These tools should include at least:

- A canva or table where the project status is always updated
- A repository where all the files are available
- A calendar where events are marked

The methodology

In order to clarify the development of the methodology, we are going to use a fictitious example. In this example, we work with a science teacher of a secondary school from Gandia, who wants to explain the water cycle and introduce the problem of water conservation. In Gandia, there is a wetland, called Marjal, where an ecomuseum is located. This museum contains an exhibition where the water cycle is explained using the Marjal as a reference. The teacher proposes that they visit this museum and make a video related to the exhibition.

With the aim of making the work more realistic, the teacher takes the role of a conservationist that needs a video to encourage water conservation among youngest. In this case, the Product Owner will be the teacher, taking the role of the conservationist.

First step consists on presenting the project to the class in form of epic. This is a story that shows





the context of the project, the needs and the expectations. In our example, the epic could be the following:

"My name is Pedro Morales and I have been working as a conservationist since 1997. I am totally convinced that the most challenging issue that humanity is going to face in the following decades is water conservation. Unfortunately, people are no worried about this issue because they do not understand that there is a limited amount of water in the Earth. I need your help to spread this message among your family and friends using two of the most powerful weapons that all of you have, your mobile phone and your imagination. I need you to record a video explaining the water cycle and the importance of preserving this cycle in order to conserve water. You can use all the resources provided by the ecomuseum, such are photos, booklets, panels etc. I am going to authorize you to record your own videos and audios here, using our installations. Remember that the aim of the video is educate and raise awareness about the consequences of water conservation."

After presenting the epic, it is time to create the **Product Backlog**, this is the list of features that the product must fulfill. This task is developed by the **Product Owner** (the teacher) in collaboration with the **Scrum Team** (the students).

The Product Backlog is composed by a sheet for each feature (called **User Story**) and each one contains the following fields:

- An **identifier** (this is a number to identify every user story)
- A **description** of the user story. This description must follow the template "As a < type of user >, I want < some goal > so that < some reason >".
- The **priority** of the user story, this informs about how important this feature is for the Product Owner. It is a number, the higher its value the higher its priority.
- **Time estimation**, how much time does it take to complete this user story
- Checklist to **validate** the user story

Next table shows an example of product backlog. We have included only two user stories, but it could contain more. A good practice could be that every team will develop only one user story. The priority informs us about the importance of each user story so teams should choose the most important in the first place.

Identifier	Description	Priority	Time	Validation checklist
01	As a conservationist I want a video so that it presents the water-cycle in an understandable way	100	30 h	Is the water cycle explained in the video in a way that a teenager can understand it? Does the narrative highlight the main characteristics of the water-cycle? Is the music appropriate to the images?
02	As a conservationist I want a video so that presents the problem of water conservation	80	30 h	Is the problem of water conservation explained in the video in a way that a teenager can understand it? Does the narrative highlight the main consequences of not conserving water? Is the music appropriate to the images?
03	As a museum conservationist			

Table 13. Example of product backlog for a multimedia based on video

Some recommendations about the Product Backlog:





- It has to be leaded by the Product Owner in order to assure that the validation checklist contains the main items that should appear in the multimedia. It is a way to focus the work of the students.
- This validation checklist is not a rubric for the evaluation. In the rubric the teacher will include all the technical aspects that he considers important to evaluate, meanwhile in the validation checklist the features of the product are included, without detailing the quality.

The implementation of multimedia can be divided in seven Sprints, as can be seen in Figure 1. Each sprint has a duration of two weeks. The teacher proposes each sprint and give students all the materials that they need to develop its outcome, which are detailed in Table 15. Rubrics for the evaluation of each sprint (Tables 16-22) are also shared with students so they know where to put the focus of their work. Teachers can continue with their own program in the classroom, while students can work in the project by their own at home.

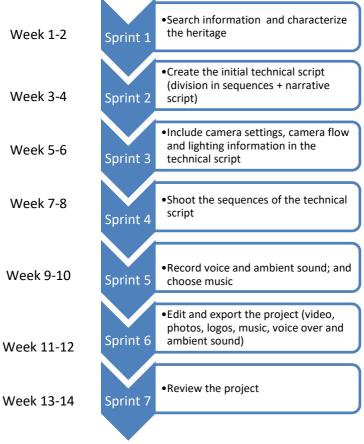


Figure 1. Division of the project in sprints

The events of each Sprint are:

1. **Sprint Planning:** this is the first meeting of every sprint. In this meeting, the team decides what to do during the sprint and how to organize tasks, including who is responsible of each task. It is very important to define when the team considers a task as done, and this definition is stablished following the criteria given in the validation checklist. A minute report has to be done in order to highlight the tasks to do, the responsibility of each member and the planning. This minute report has to be available for the teacher revision.





- 2. **Daily Sprint:** every day of the sprint, the team meets five minutes in order to revise the work done and plan the work to do. A minute report has to be done and it has to be available for the teacher revision.
- 3. **Sprint Review**: once the sprint has finished, the team presents to the Product Owner and others stakeholders the result of the Sprint in form of viable minimum product. They review the product in order to demonstrate that it accomplishes the validation checklist. The teacher and other stakeholders are spectators, but they can ask any question and propose modifications.
- 4. **Sprint Retrospective**: after the sprint review, the teacher meets the team and helps them to think about how they have managed the work. This is a meeting in which the team **reflects** about their way of working. For this, the teacher can:
 - a. revise the minute reports in order to detect misconducts or problems in the organization of the group;
 - b. ask about the roles and propose changes if he considers it is necessary;
 - c. ask about the tasks done for each member;
 - d. ask if there are some problems in the group; try to detect if some member is not working enough;
 - e. propose some changes in the organization, way of working etc.

This meeting can also be used to revise the product technically; the teacher utilizes the rubrics to assess the work and give feedback to the team. Rubrics for each sprint can be found in next section (Tables 15-21).

Figure 2 shows the Scrum events, detailing the roles that are involved in each one.



Figure 2. Scrum events and roles involved in each one

Resources and Rubrics for evaluation

Table 14 includes the description of each sprint, its outcome, the resources to be used by students, where to find these resources and where to find the rubrics to evaluate the sprint.

Tables 15 to 21 includes the rubrics to evaluate sprint 1 to 7, respectively. Teachers must rate each specific criteria of a rubric on a scale from 1 to 5, according to the degree of compliance in which 5 corresponds to full compliance and 1 indicates non-compliance. To get the final assessment, the rate of each criteria is converted to points and all points are added, getting a final number of points. Students must get more than 12 points for their work in the sprint to be acceptable.



Sprint	Description	Outcome	Resources	Links	Rubric	
	Search information and	Document with: description of the heritage,	Video T1.L1 Activities A.T1.L1.1 and A.T1.L1.2 Extra activity EA.T1.L1.1	Table 2	Table	
1	characterize the heritage	characterization, contextualization and SWOT analysis.	Video T1.L2 and Pill T1.L2.1 Extra activity EA.T1.L2.1	Table 3	15	
2	Create the initial technical script (division in sequences + narrative script)	Initial technical Script	Video T1.L2 and Pill T1.L2.1 Activity A.T1.L2.1	Table 3	Table 16	
			Video T2.L1 and Pills T2.L1.1 and T2.L1.2 Activity A.T2.L1.1	Table 4		
	Include camera		Video T2.L2 and Pill T2.L2.1 and T2.L2.2 Activity A.T2.L2.1	Table 5		
3	settings, camera flow and lighting information in	Complete technical Script	Video T2.L3 and Pill T2.L3.1 and T2.L3.2 Activity A.T2.L3.1	Table 6	Table 17	
	the technical script		Video T2.L4 and Pill T2.L4 Activity A.T2.L4.1	Table 7		
			Video T3.L1 and Pills T3.L1.1 and T3.L1.2 Activity A.T3.L1.1	Table 8		
			Video T3.L2 and Pill T3.L2.1 Activity A.T3.L2.1	Table 9		
4	Shoot the sequences of the technical script	Video sequences	Activity A.T3.L2.2	Table 9	Table 18	
5	Record voice and ambient sound; and choose music	Audio files	Video T3.L3 and Pill T3.L3.1 Activity A.T3.L3.1	Table 10	Table 19	
	Edit and export the project	Initial version of	Video T4.L1 and Pill T4.L1.1 Activity A.T4.L1.1	Table 11		
6	(video, photos, logos, music, voice over and ambient sound)	the video concept	Video T4.L2 and Pill T4.L2.1 Activity A.T4.L2.1	Table 12	Table 20	
7	Review the	Final version of	Pill T1.L2.1	Table 3		
7	project	the video concept	Extra Activities EA.T4.L2.1 and A.T4.L2.2	Table 12	Table 21	

Table 14. Division of the project in sprints.





SPECIFIC CRITERIA to evaluate Sprint 1- Characterization	1	2	3	4	5	Assessment	Comments	
1. The importance of "La Marjal" in the water conservation is correctly described using a variety of descriptive adjectives	Х					1		
2. The SWOT analysis allows to recognize the strengths, weaknesses, opportunities and threats of "La Marjal"		Х				2		
3. The contextualization of the work is correct (centred on the water-cycle)			Х			3		
4. Students have used different information sources		Х				2		
5. Students have presented original and creative ideas		Х				2		
Total: 25 points (Accepted: 13-25 points; Rejected: 0-12 points)						10		

Table 15. Rubrics to evaluate Sprint 1 – Characterization (example of use)

SPECIFIC CRITERIA to evaluate Sprint 2- Initial technical Script	1	2	3	4	5	Assessment	Comments
The narrative script structure contains an introduction, development and conclusion	Х					1	
2. The narrative allows to understand the main ideas that the group wants to communicate (educate and raise awareness about the consequences of water conservation)		Х				2	
3. The division in sequences of the technical script is adequate			Х			3	
4. The division in sequences of the technical script is original and creative		Х				2	
5. The length of the technical script is appropriated		Х				2	
Total: 25 points (Accepted: 13-25 points; Rejected: 0-12 points)						10	

Table 16. Rubrics to evaluate Sprint 2 – Initial technical Script (example of use)

SPECIFIC CRITERIA to evaluate Sprint 3 – Complete technical script	1	2	3	4	5	Assessment	Comments
1. The technical script is properly structured: one sequence for introduction, one sequence for the approach, one or more sequences for development and one sequence for conclusion					Х	5	
2. Each sequences includes description, duration, resources, voice- over and information about lighting, camera movement, camera shot, ambient sound, locution and music				x		4	
3. Each sequence of the technical script includes lighting information and this fits the narrative script		Х				2	
4. Each sequence of the technical script includes camera movement information and this fits the narrative script			Х			3	
5. Each sequence of the technical script includes camera shot information and this fits the narrative script					Х	5	
Total: 25 points (Accepted: 13-25 points; Rejected: 0-12 points)						19	

Table 17. Rubrics to evaluate Sprint 3 – Complete technical script (example of use)





SPECIFIC CRITERIA to evaluate Sprint 4 – Video sequences	1	2	3	4	5	Assessment	Comments
1. The chosen sequences are the most adequate to highlight the importance of "The Marjal" in the water preservation					Х	5	
2. The sequences do not have problems due to camera setting		Х				2	
3. The lighting used in the shooting of sequences is appropriate and according to the technical script			Х			3	
4. The sequences have been properly shot using the camera movement described in the technical script					Х	5	
5. The sequences have been properly shot using the camera shot described in the technical script				х		4	
Total: 25 points (Accepted: 13-25 points; Rejected: 0-12 points)						19	

Table 18. Rubrics to evaluate Sprint 4 – Video sequences (example of use)

SPECIFIC CRITERIA to evaluate Sprint 5 – Audio files	1	2	3	4	5	Assessment	Comments
1. The locution time is correct and the reading speed of the script is adequate					Х	5	
2. The locution allows to understand the message		Х				2	
3. Background music is correctly selected according to the course criteria			х			3	
4. Background music volume is adequate					Х	5	
5. The recording of the ambient sound, if any, and the interior recording of the script reading are correctly recorded; no wind or noise affecting the audio. Sound elements are heard properly.				Х		4	
Total: 25 points (Accepted: 13-25 points: Rejected: 0-12 points)		•				19	

Table 19. Rubrics to evaluate Sprint 5 – Audio files (example of use)

SPECIFIC CRITERIA to evaluate Sprint 6 - Edition	1	2	3	4	5	Assessment	Comments
1. The resources (logos, videos, photos and audio files) are properly combined to generate the final video, so that the message is transmitted	х					1	
2. The duration of each sequence is correct and coincides with the section of the technical script in its description. It is not excessive.		х				2	
3. The background music and the audio of the script's speech are synchronized on the timeline. The volumes have been adjusted for the correct transmission of the message.			x			3	
4. Background music volume is adequate and it does not compete with the audio of the speech.		Х				2	
5. Subtitles are synchronized with the audio of the speech; pre-set font, size and colour have been used.			Х			3	
Total: 25 points (Accepted: 13-25 points; Rejected: 0-12 points)						11	

Table 20. Rubrics to evaluate Sprint 6 – Edition (example of use)





Creativity • Innovation & Technology	_						
SPECIFIC CRITERIA to evaluate Sprint 7 - Review	1	2	3	4	5	Assessment	Comments
1. The duration of the audio-visual project follows the criteria established in the course. The sequences of the technical script are differentiated by the corresponding intonation and pauses.					Х	5	
2. Logos and credits are correct and centred on the white background. The type of font, size and colour used in the credits is as indicated in the course.		Х				2	
3. The goal of the video is achieved: it educates and raise awareness about the consequences of water conservation through the example of La Marjal. It is not overloaded with information and messages are presented objectively.			Х			3	
4.The multimedia is notable for its creativity			Х			3	
Total: 20 points (Accepted: 10-20 points; Rejected: 0-9 points)						13	

Table 21. Rubrics to evaluate Sprint 7 – Review (example of use)

Chapter 7. Requirements of the Video concept multimedia

The video concept multimedia developed in the classroom should meet two types of requirements to be uploaded to the <u>O-City World platform</u>:

- 1. Quality: teachers should use the rubrics in Chapter 9 to guarantee the quality of the multimedia before uploading them (instructions in Chapter 10)
- 2. Technical:
 - a. Maximum duration: 4 minutes
 - b. Type of transition: fade to black or white
 - c. Start: use O-City and EU logo centred. Wait 4 seconds to start the speech.



Figure 3. Start of a multimedia based on video.

d. End: add the logo of your institution as in the example in Figure 4. If necessary, place the credits of music, text or images before the final logos (font: calibri, size: 12 pts, white background and black letters)







Figure 4. End of a multimedia based on video.

- e. The voice over should be in local language
- f. Subtitles:
 - i. In English
 - ii. In yellow, font: calibri, size: 11 pts
 - iii. Each line cannot contain more than 35 characters
 - iv. Maximum of 2 lines
- g. Video:
 - i. Export the file from Openshot in .mp4
 - ii. The video cannot be more than 300MB
 - iii. Use www.videosmaller.com if you need to reduce the size of your video

Chapter 8. Useful tools

This chapter incorporates complementing resources and recommended tools:

- Free-OpenSource Video Editors:
 - a. Openshot
 - b. Shotcut
 - c. Vimeo
 - d. <u>ShutterStock</u>
 - e. Windows MovieMaker (Windows)/iMovi (MAC)
- Free-OpenSource Image Editors:
 - a. Gimp
 - b. Photivo
 - c. <u>Darktable</u>
 - d. ImageOptim (MAC)/Fotoxx (Linux)
 - e. <u>Inkscape</u> (Similar to Adobe Illustrator)
- Free-Audio Recorder applications and audio Editors:
 - Voice Record Pro
 - Quick Voice
 - Audacity

If the size of the multimedia needs to be reduce, you can use videosmaller online tool.





Chapter 9. Evaluation

This chapter is divided into two sections, the evaluation of the teacher and the evaluation of his/her students.

Teacher evaluation to obtain the Europass certificate

The video concept course is available in open format in https://poliformat.upv.es/portal/site/OCW CUR1157407 2020/tool/ef71b2d2-eabc-4862-9078-133a81784d73, so teachers have all the resources to implement the project in their classroom.

If teachers are interested in obtaining a certificate, they need to register for one of the editions of the course offered by CFP UPV (Posgraduate Formation Center of Universitat Politècnica de València http://www.cfp.upv.es/), which will be announced in our web.

Teachers will be evaluated through tests, which ensure that the contents (T2L) have been assimilated correctly. In this way, teachers can demonstrate the correct understanding of the module materials and obtain the Europass certificate.

Evaluation proposal for students to be used by the teachers

Teachers can use rubrics in Tables 15-21 to evaluate the work of their students and give them feedback about it:

- Table 15: rubrics to evaluate the characterization of the chosen natural or cultural heritage
- Table 16: rubrics to evaluate the initial technical script of the multimedia
- Table 17: rubrics to evaluate the complete technical script of the multimedia
- Table 18: rubrics to evaluate the video sequences
- Table 19: rubrics to evaluate the audio files
- Table 20: rubrics to evaluate the edition of the project
- Table 21: rubrics to review the complete project

Once the multimedia is finished, teachers should use rubrics in Table 22 to evaluate it and to guarantee that all the requirements to be uploaded to O-City World platform (Chapter 7) are met. Teachers must rate each specific criterion on a scale from 1 to 5, according to the degree of compliance in which 5 corresponds to full compliance and 1 indicates non-compliance. To get the final assessment, the rate of each criterion is converted to points and all points are added, getting a final number of points. The multimedia must get at least 3 points in each criterion and a final assessment higher than 40 points to be uploaded to O-City World platform. Next chapter is dedicated to explain how teachers can upload the multimedia developed in their classrooms.



	TAG	SPECIFIC CRITERIA	1	2	3	4	5	Assessment	Comment
1	Heritage characterization	The patrimonial element is correctly characterized and explained. The voice-over is not overloaded with information and messages are presented objectively.			х	•		3	
2	Lighting	The lighting used in the shooting of sequences is appropriate			Х			3	
3	Shot sequences	The sequences have been properly shot (there are no obvious mistakes)			Х			3	
4	Locution time and understandability	The locution time is correct and the reading speed of the script is adequate, as well as the understanding and transmission of the message. The different sequences are differentiated by the corresponding intonation and pauses.				х		4	
5	Music	Background music is correctly selected according to the heritage element, its volume is adequate and it does not compete with the audio of the speech.				Х		4	
6	Sound quality	The recording of the ambient sound, if any, and the interior recording of the script reading are correctly recorded; no wind or noise affecting the audio.			х			3	
7	Resource combination	The resources (logos, videos, photos and audio files) are properly combined to generate the final video, so that the message is transmitted.			х			3	
8	Synchronization	Background music, images and the voive-over are synchronized on the timeline. The volumes have been adjusted for the correct transmission of the message.			х			3	
9	Duration	The duration of the audio-visual project follows the O-City criteria (maximum 4 minutes).					Х	5	
1	Subtitles	Subtitles are synchronized with the audio of the speech; pre-set font, size and colour have been used (in English; font: calibri; size: 11 pts; in yellow; each line cannot contain more than 35 characters; maximum of 2 lines)				х		4	
1	Start	O-City and EU logos are placed centred on white background at the beginning of the video for 4 seconds.					х	5	
1 2	End	Your institution's logos and credits are placed centred on white background at the end of the video. The type of font is calibri, size 12 pts and black letters.					х	5	
	Total: 60 (Accepted	Total: 60 (Accepted: 40-55 points; Rejected: 12-39 points)						45	

Table 22. Rubrics to evaluate the final multim—





Chapter 10. Steps to upload the multimedia implemented in the classroom

Different steps need to be followed depending on the existence or not in O-City World platform of the city where the natural or cultural heritage that promotes the multimedia is set.

The city is in O-City World platform

After having decided which multimedia are appropriate in terms of content and quality to be uploaded to O-City World platform, the teacher has to:

- 1. Check if the heritage that promotes the multimedia is registered in O-City World platform (it should because there is a proposed activity for this). If not, propose the heritage.
- 2. Register as a creator user. This user will be able to upload multimedia items and evaluate the work of his own students.
- 3. Upload the item using the Content menu. The teacher has to specify the name of the authors of the item.
- 4. Once the item has been uploaded, a validator (from the municipality) will review it and publish in the platform if it is of adequate quality.

The city is not in O-City World platform

In this case, some steps need to be done before being able to upload the multimedia:

- Search for a University or a cultural/educational organization at regional level and ask them to collaborate with O-City project. This organization will be able to create cities in the O-City World platform and to assign people responsible for the content of these cities in the platform (validators)
- 2. The University or regional organization has to send a letter of invitation to the mayor of the city to request his/her permission to incorporate the city to the platform. A template for the letter of invitation is included in Annex III. As this can be a long process, especially in big cities, you can continue with step 3.
- 3. Register as a creator user. This user will be able to upload multimedia items and evaluate the work of his own students.
- 4. Upload the item using the Content menu. The teacher has to specify the name of the authors of the item.
- 5. Once the item has been uploaded, a validator will review it and publish it in the platform if it is of adequate quality.





Chapter 11. Pathway to acquire competences

In this chapter, the pathway in the video content course to acquire competences is defined. As concluded in WP5, we are working with DIGCOMP (Ferrari, 2013) and ENTRECOMP (Bacigalupo, Kampylis, Punie, & Van den Brande, 2016) competences.

DIGCOMP Competencies

In this section, we identify the DIGCOMP competencies that students will work with each one of the proposed activities of the video content course. The proposed activities will help students to develop these competences through 3 proficiency levels: A (foundation), B (intermediate) and C (advanced). The list of indicators for the development of digital competences are included in Tables A.I.1 and A.I.2, and the list of learning outcome descriptors for each competence and level of proficiency (Tables A.I.3-A.II.5). Using the learning output descriptors of the digital competences, the proficiency level that students can develop by doing the proposed activities has been identified. Tables 23, 24 and 25 detail this information for topics 1, 2 and 3 of this course, respectively. For each lesson, activities (T2T) are represented in blue colour and extra activities (S2P) are represented in salmon colour (see the description of the activities in Chapter 5).

ENTRECOMP Competencies

In this section, we identify the ENTRECOMP competencies that students will work with each one of the proposed activities of the video content course. The proposed activities will help students to develop these competences through 3 proficiency levels: A (foundation), B (intermediate) and C (advanced). These proficiency levels are summarized in Annex II (Table A.II.1). ENTRECOMP dos not offer a list of indicators for the development of the entrepreneurial competences, but a detailed list of learning outcome descriptors for each competence and level of proficiency (Tables A.II.2-A.II.16). Using these lists of learning outcome descriptors, the proficiency level that students can develop by doing the proposed activities has been identified. Tables 26, 27 and 28 details this information for topics 1, 2 and 3 of this course, respectively. For each lesson, activities (T2T) are represented in blue colour and extra activities (S2P) are represented in salmon colour (see the description of the activities in Chapter 5).



		Topic 1			Topic 2					
			Lesson 1		Lesson 2		Lesson 1	Lesson 2	Lesson 3	Lesson 4
		T1.L1.1	T1.L1.2	T1.L1.1	T1.L2.1	T1.L2.1	T2.L1.1	T2.L2.1	T2.L3.1	T2.L4.1
INICODNAATION	1.1 Browsing, searching and filtering data,									
INFORMATION AND DATA	information and digital content	Α		Α	Α					
LITERACY	1.2 Evaluating data, information and digital content	Α		Α		Α				
LITERACT	1.3 Managing data, information and digital content									
	2.1 Interacting through digital technologies					Α				
	2.2 Sharing information and content									
	2.3 Engaging in citizenship through digital									
AND	technologies		Α							
COLLABORATION	2.4 Collaborating through digital technologies									
	2.5 Netiquette									
	2.6 Managing digital identity									
	3.1 Developing digital content						Α	Α	Α	Α
	3.2 Integrating and re-elaborating digital content									
CREATION	3.3 Copyright and licences									
	3.4 Programming									
	4.1 Protecting devices									
SAFETY	4.2 Protecting personal data and privacy									
SAFETY	4.3 Protecting health and well-being									
	4.4 Protecting the environment									
	5.1 Solving technical problems									
PROBLEM	5.2 Identifying needs and technological responses									
SOLVING	5.3 Creatively using digital technologies									
	5.4 Identifying digital competence gaps									

Table 23. DIGICOMP competences developed with the activities proposed in Topic 1. Cultural and Natural Heritage and Topic 2. Camera settings



			Top	oic 3			Topi	c 4	
		Lesson 1			Lesson 3	Lesson 1	Lesson 2		
		T3.L1.1	T3.L2.1	T3.L2.2	T3.L3.1	T4.L1.1	T4.L2.1	T4.L2.1	T4.L2.1
INFORMATION	1.1 Browsing, searching and filtering data, information and digital content								
AND DATA LITERACY	1.2 Evaluating data, information and digital content								
LITERACT	1.3 Managing data, information and digital content								
	2.1 Interacting through digital technologies								
COMMUNICATION	2.2 Sharing information and content							Α	Α
AND	2.3 Engaging in citizenship through digital technologies								
COLLABORATION	2.4 Collaborating through digital technologies								
COLLABORATION	2.5 Netiquette								
	2.6 Managing digital identity								
	3.1 Developing digital content	Α	Α	Α	Α	В	Α		
DIGITAL CONTENT	3.2 Integrating and re-elaborating digital content					В			
CREATION	3.3 Copyright and licences								
	3.4 Programming								
	4.1 Protecting devices								
SAFETY	4.2 Protecting personal data and privacy								
SAFEIT	4.3 Protecting health and well-being								
	4.4 Protecting the environment								
	5.1 Solving technical problems								
PROBLEM	5.2 Identifying needs and technological responses								
SOLVING	5.3 Creatively using digital technologies			Α					
	5.4 Identifying digital competence gaps								

Table 24. DIGICOMP competences developed with the activities proposed in Topic 3. Camera flow and Topic 4. Edition



			Topic 1				Тор	ic 2		
					Less	on 2	Lesson 1	Lesson 2	Lesson 3	Lesson 4
		T1.L1.1	T1.L1.2	T1.L1.1	T1.L2.1	T1.L2.1	T2.L1.1	T2.L2.1	T2.L3.1	T2.L4.1
	1.1 Spotting opportunities									
	1.2 Creativity									
IDEAS AND	1.3 Vision									
OPPORTUNITIES	1.4 Valuing ideas		Α							
	1.5 Ethical and sustainable thinking									
	1.1 Spotting opportunities									
	2.1 Self- awareness and self- efficacy	Α		Α						
	2.2 Motivation and perseverance	Α		Α						
RESOURCES	2.3 Mobilizing resources									
	2.4 Financial and economic literacy									
	2.5. Mobilizing others									
	3.1 Taking the initiative	Α		А		Α				
	3.2 Planning and management				Α					Α
INTO ACTION	3.3 Coping with uncertainty, ambiguity and risk									
	3.4 Working with others									
	3.5. Learning through experience		Α				Α	Α	Α	Α

Table 25. ENTRECOMP competences developed with the activities proposed in Topic 1. Cultural and Natural Heritage and Topic 2. Camera settings





			Topi	c 3			Topic	c 4	
		Lesson 1	Less	on 2	Lesson 3	Lesson 1		Lesson 2	
		T3.L1.1	T3.L2.1	T3.L2.2	T3.L3.1	T4.L1.1	T4.L2.1	T4.L2.1	T4.L2.1
	1.1 Spotting opportunities								
IDEAS AND	1.2 Creativity			Α					
OPPORTUNITIES	1.3 Vision			Α					
OPPORTUNITIES	1.4 Valuing ideas							Α	В
	1.5 Ethical and sustainable thinking								
	2.1 Self- awareness and self- efficacy								
COMMUNICATION AND	2.2 Motivation and perseverance			Α					
COLLABORATION	2.3 Mobilizing resources								
RESOURCES	2.4 Financial and economic literacy								
NESCOTTOES	2.5. Mobilizing others								
	3.1 Taking the initiative	Α	Α		Α	В			
DICITAL CONTENT	3.2 Planning and management	Α	Α		А	А			
DIGITAL CONTENT CREATION	3.3 Coping with uncertainty, ambiguity and risk								
CREATION	3.4 Working with others		_						Α
	3.5. Learning through experience	Α	Α	Α	Α	В	Α	Α	Α

Table 26. ENTRECOMP competences developed with the activities proposed in Topic 3. Camera flow and Topic 4. Edition





E-SCRUM: extra DIGCOMP and ENTRECOMP Competencies

If the methodology E-Scrum is applied in the classroom, some competences will be developed at higher level (B):

- Working with others (ENTRECOMP): the Sprint Retrospective is an opportunity for the Student Team to inspect themselves about how the team worked, how they used the collaborative tools, the relationship between the members of the team, ... during the last sprint. The teacher can help them to learn how to manage any kind of problem.
- **Mobilizing others** (ENTRECOMP): mobilization of the team members is one of the main challenges that E-Scrum teams has to meet.
- **Taking the initiative** (ENTRECOMP): E-Scrum requires self-organized teams; it leads to develop the initiative of the team members up to a higher level than in traditional learning.
- **Planning and management** (ENTRECOMP): planning in E-Scrum is essential and teams have to define priorities and plans in order to fulfil the criteria established in each sprint.
- The use of collaborative tools to manage E-Scrum team leads to work further on some competences as Interacting through digital technologies (DIGCOMP), Sharing through digital technologies (DIGCOMP) and Collaborating through digital technologies (DIGCOMP).





Chapter 12. Other training related to video

In this chapter, teachers can find more learning materials from other O-City modules with activities that can be implemented in the classroom while implementing the multimedia based on video. Teachers will decide which resources to take to their classroom depending of their teaching reality. In this way, teachers will adapt the learning path of their students focusing in technical, culture, intellectual property, business and/or soft skills.

Module I. Heritage & Intellectual Property

In this section teachers will find learning and teaching resources about basic contents related to heritage and intellectual property. This module is divided into two courses, which can be opened using their link:

- I.1 Heritage
- I.2 Intellectual Property

Module III. Business

In this section teachers will find learning and teaching resources about basic contents related to business and entrepreneurship skills. The module is divided into 6 courses, which can be opened using their link:

- III.1 Business models
- III.2 Digital marketing
- III.3 Branding
- III.4 Entrepreneurial finances
- III.5 Testing business ideas
- III.6 Pitch.

Module IV. Soft Skills

In this section teachers will find learning and teaching resources to stimulate creativity, critical thinking and interpersonal skills as a tool to improve professional integration. These are the three courses of the module, which can be opened using their link:

- IV.1 <u>Interpersonal Skills</u>
- IV.2 Creativity
- IV.3 Critical Thinking





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Annex I. DIGCOMP: framework to develop and understand digital competences

DIGCOMP (Ferrari, 2013) defines a list of 5 competence areas (Dimension 1: Information, communication, content creation, safety and problem solving), each one with several competences as a framework for developing and understanding digital competences in Europe. DIGCOMP provide us with indicators for the development of digital competence, shown in Tables A.I.1 and A.I.2., with three proficiency levels: A (foundation level), B (intermediate level) and C (advanced level). Moreover, DIGCOMP also describes learning outcome descriptors for each competence, which are collected in Tables A.I.3, A.I.4 and A.I.5.



	Getting to A	Moving from A to B	Moving from B to C
Information	 Understanding what a search engine is Finding out how to do searches with simple words Understanding how to save content and information Understanding which information is covered by Copyright Understanding that how to trust online information 	 Finding out about and using effective search methods. Finding out how to judge information and using these strategies. Finding out how to maintain files and content regularly and implementing practices. Understanding terms as copyright, copy left and creative commons. 	 Finding out about and trying a wider range of search techniques and strategies. Finding out about how to cross-check and filter information and using these strategies. Finding out about and trying a wider range of methods and tools to organise information. Understanding about different types of licences and how to apply them.
Communication	 Finding out about different digital communication channels Understanding how to use a few communication tools Becoming aware of basic principles for communicating through digital means Becoming aware of how to use technologies for cooperating with others 	 Finding out about and trying more ways to communicate with others. Finding out about and regularly using ways to shares files and content with others. Ensuring that cooperative tools are used as regularly as possible and seeing opportunities when needs arise. Finding out about online services Finding out about netiquette 	 Finding out and trying a wide range of communication tools and devices. Finding out about and trying these in the context of their match to needs and purpose. Finding out about a wide range of information sharing devices and tools, and identifying which of these tools and devices best matches different needs and purposes. Becoming engaged in civic online participation Understand cultural differences
Content- creation	 Finding out about different tools, software and packages to produce content Understanding how to use some simple tools Understanding how to modify content 	 Finding out about and using different ways that ICT can produce content. Become familiar with multimedia tools Understanding how to apply licences to the content one has produced Finding out about tools that support creating new programmes or applications 	 Selecting ways to produce content that are not so familiar and using these in contexts appropriate to needs and purpose. Finding out about and using ways to edit and refine content. Finding out about and using expert ways of combining existing content such as mash-up. Becoming familiar with different types of licences. Learning how to code and programme.

Table A.I.1. Indicators for the development of digital competence: Information, Communication, Content Creation.



	Getting to A	Moving from A to B	Moving from B to C
Safety	 Finding out simple means of protections (passwords, anti-viruses, avoid sharing information) Understanding how to protect self from addiction or cyber bullying 	 Finding details of the information that should not be shared online, and having opportunities to put this into practice. Finding out about and using a range of tools to protect digital devices. Finding out about the impact of technologies on the environment 	 Finding out about and using a wide range of protection strategies and how these apply to online identities. Knowing how to change online security and privacy settings, and monitoring and adjusting these regularly as needed, checking them against expert practice. Having access to expert sources that detail the different privacy issues, and how to address these in practice. Finding out about the impact of technologies on society
Problem-solving	 Finding out simple means of protections (passwords, anti-viruses, avoid sharing information) Understanding how to protect self from addiction or cyber bullying 	 Having access to sources or centres that demonstrate digital technologies, and having chance to explore their use according to personal needs. Having access to sources or centres that offer technical advice, and enable the individual to gain personal experience in solving technical problems. Creating own network of experts to recur to for help 	 Having access to a range of expert advice relating to new tools, devices, applications, software and services, to provide opportunities to review these in terms of current or future personal needs and purpose. Having access to expert technical advice that demonstrates how to solve technical problems that arise, and being able to use this in practice. Having access to a means to check personal competence, and being directed to sources to update competence areas that are identified as weak. Finding out about the potential of technologies in the resolution of complex or cognitive problems

Table A.I.2. Indicators for the development of digital competence: Safety, Problem-solving



	Competence	A-Foundation	B-Intermediate	C-Advanced
	Browsing,	I can do some online searches through search	I can browse the internet for information and I can	I can use a wide range of search strategies when searching for
	searching and	engines. I know that different search engines	search for information online. I can articulate my	information and browsing on the Internet. I can filter and
	filtering	can provide different results.	information needs and I can select the appropriate	monitor the information I receive. I know whom to follow in
	information		information I find.	online information sharing places (e.g. micro-blogging).
Ę.	Evaluating information	I know that not all online information is reliable.	I can compare different information sources.	I am critical about the information I find and I can cross-check and assess its validity and credibility.
atio	Storing and	I know how to save files and content (e.g.	I can save, store or tag files, content and information	I can apply different methods and tools to organise files,
r a	retrieving	texts, pictures, music, videos, and web pages).	and I have my own storing strategy. I can retrieve and	content, and information. I can deploy a set of strategies for
Information	information	I know how to go back to the content I have saved.	manage the information and content I have saved or stored.	retrieving the content I or others have organised and stored.
	Interacting	I can interact with others using basic features	I can use several digital tools to interact with others	I am engaged in the use of a wide range of tools for online
	through	of communication tools, (e.g. mobile phone,	using more advanced features of communication	communication (emails, chats, SMS, instant messaging, blogs,
	technologies	VoIP, chat or email).	tools (e.g. mobile phone, VoIP, chat, email).	micro-blogs, SNS). I can adopt digital modes and ways of
				communication that best fit the purpose. I can tailor the
				format and ways of communication to my audience. I can manage the different types of communication I receive.
	Sharing	I can share files and content with others	I can participate in social networking sites and online	I can actively share information, content and resources with
	information	through simple technological means (e.g.	communities, where I pass on or share knowledge,	others through online communities, networks and
	and content	sending attachments to emails, uploading	content and information.	collaboration platforms.
		pictures on the internet, etc.)		·
	Engaging in	I know that technology can be used to interact	I can actively use some basic features of online	I am actively participating in online spaces. I know how to get
	online	with services and I passively use some (e.g.:	services (e.g.: government, hospital or medical	actively engaged in online participation and I can use several
	citizenship	online communities, government, hospital or medical centres, bank).	centres, bank, eGovernment services, etc).	different online services.
	Collaborating	I can collaborate with others using traditional	I can create and discuss outputs in collaboration with	I frequently and confidently use several digital collaboration
	through	technologies (e.g. email).	others using simple digital tools.	tools and means to collaborate with others in the production
	digital			and sharing of resources, knowledge and content.
	channels	I beau basis bahasis	The south and state of soll and soll an	
_	Netiquette	I know basic behaviour norms that apply	I know the principles of online etiquette and I am able	I can apply the various aspects of online etiquette to different
tior		when communicating with others using digital tools	to apply them in my own context.	digital communication spaces and contexts. I have developed
Communication	Managing	I am aware of the benefits and risks related to	I can shape my online digital identity and keep track	strategies to discover inappropriate behaviour. I can manage several digital identities according to the
unu	digital identity	digital identity.	of my digital footprint.	context and purpose, I can monitor the information and data
m	albital lacitity	digital identity.	or my digital footprint.	I produce through my online interaction, I know how to
ပိ				
Cor				produce through my online interaction, I know reprotect my digital reputation.

Table A.I.3. Learning outcome descriptors for competences in areas Information and Communication.



	Competence	A-Foundation	B-Intermediate	C-Advanced
	Developing content	I can create simple digital content (e.g. text, or tables, or images, or audio, etc.).	I can produce digital content in different formats, including multimedia (e.g. text, tables, images, audio, etc.).	I can produce digital content in different formats, platforms and environments. I can use a variety of digital tools for creating original multimedia outputs.
	Integrating and re- elaborating	I can make basic changes to the content that others have produced.	I can edit, refine and modify the content I or others have produced.	I can mash-up existing items of content to create new ones.
ion	Copyright and licences	I know that some of the content I use can be covered by copyright.	I have basic knowledge of the differences about copyright, copy left and creative commons and I can apply some licences to the content I create.	I know how different types of licences apply to the information and resources I use and create
Content creation	Programming	I can modify some simple function of software and applications (apply basic settings).	I can apply several modifications to software and applications (advanced settings, basic programme modifications).	I can interfere with (open) programmes, modify, change or write source code, I can code and programme in several languages, I understand the systems and functions that are behind programmes.
	Protecting devices	I can use basic steps to protect my devices (for instance: using anti-viruses, passwords, etc.).	I know how to protect my digital devices, I update my security strategies.	I frequently update my security strategies. I can take action when the device is under threat.
	Protecting personal data	I know that I can only share certain types of information about myself or others in online environments.	I can protect my and others online privacy. I have a general understanding of privacy issues and I have basic knowledge of how my data is collected and used.	I often change the default privacy settings of online services to enhance my privacy protection. I have an informed and wide understanding of privacy issues and I know how my data is collected and used.
	Protecting health	I know how to avoid cyber bullying. I know that technology can affect my health, if misused.	I know how to protect myself and others from cyber bullying and I understand the health risks associated with the use of technologies (from ergonomics aspects to addiction to technologies).	I am aware of the correct use of technologies to avoid health problems. I know how to find a good balance between online and off-line worlds.
Safety	Protecting the environment	I take basic measures to save energy.	I understand the positive and negative aspects of the use of technology on the environment.	I have an informed stance on the impact of technologies on everyday life, online consumption, and the environment.

Table A.I.4. Learning outcome descriptors for competences in areas Content Creation and Safety.



	Competence	A-Foundation	B-Intermediate	C-Advanced
	Solving technical problems	I can ask for targeted support and assistance when technologies do not work or when using a new device, programme or application.	I can solve easy problems that arise when technologies do not work.	I can solve a wide-range of problems that arise from the use of technology
	Identifying needs and technological responses	I can use some technologies to solve problems, but for limited tasks. I can make decisions when choosing a digital tool for a routine practice.	I understand what technology can do for me and what it cannot. I can solve a non routine tasks by exploring technological possibilities. I can select appropriate tool according to the purpose and I can evaluate the effectiveness of the tool	I can make informed decisions when choosing a tool, device, application, software or service for the task I am not familiar with I am aware of new technological developments. I understand how new tools work and operate. I can critically evaluate which tool serves my purposes the best.
solving	Innovating and creatively using technology	I know that technologies and digital tools can be used for creative purposes and I can make some creative use of technologies.	I can use technologies for creative outputs and I can use technologies to solve problems (i.e. visualizing a problem). I collaborate with others in the creation of innovative and creative outputs, but I don't take the initiative.	I can solve conceptual problems taking advantage of technologies and digital tools, I can contribute to the knowledge creation through technological means, I can take part in innovative actions through the use of technologies. I proactively collaborate with others to produce creative and innovative outputs.
Problem so	Identifying digital competence gaps	I have some basic knowledge, but I am aware of my limits when using technologies.	I know how to learn to do something new with technologies.	I frequently update my digital competence needs.

Table A.I.5. Learning outcome descriptors for competences in area Problem Solving.





Annex II. EntreComp: the entrepreneurship competence framework

EntreComp (Bacigalupo, Kampylis, Punie, & Van den Brande, 2016) defines a list of 3 competence areas (Ideas and opportunities, Resources, Into action), each one with several competence as a framework with learning outcome descriptors to promote the entrepreneurship competence in education and work.

The EntreComp progression model consist of four main levels, Foundation, Intermediate, Advanced and Expert, each one divided into two sub-levels. However, O-City courses will develop only the three first levels, as in DIGCOMP: : A (foundation level), B (intermediate level) and C (advanced level). Table A.II.I shows an overview of the learning outcome descriptors provided by EntreComp, which are detailed in Tables A.II.2 – A.II.16.



	Competence	A-Foundation	B-Intermediate	C-Advanced
ies	Spotting opportunities	Learners can find opportunities to generate value for others.	Learners can recognise opportunities to address needs that have not been met.	Learners can seize and shape opportunities to respond to challenges and create value for others.
opportunities	Creativity	Learners can develop multiple ideas that create value for others.	Learners can test and refine ideas that create value for others.	Learners can transform ideas into solutions that create value for others.
loddc	Vision	Learners can imagine a desirable future.	Learners can build an inspiring vision that engages others.	Learners can use their vision to guide strategic decision-making.
and	Valuing ideas	Learners can understand and appreciate the value of ideas.	Learners understand that ideas can have different types of value, which can be used in different ways.	Learners can develop strategies to make the most of the value generated by ideas.
Ideas	Ethical and sustainable thinking	Learners can recognise the impact of their choices and behaviours, both within the community and the environment.	Learners are driven by ethics and sustainability when making decisions.	Learners act to make sure that their ethical and sustainability goals are met.
	Self-awareness and self-efficacy	Learners trust their own ability to generate value for others.	Learners can make the most of their strengths and weaknesses.	Learners can compensate for their weaknesses by teaming up with others and by further developing their strengths.
	Motivation and perseverance	Learners want to follow their passion and create value for others.	Learners are willing to put effort and resources into following their passion and create value for others.	Learners can stay focused on their passion and keep creating value de-spite setbacks.
	Mobilising re- sources	Learners can find and use resources responsibly.	Learners can gather and manage different types of resources to create value for others.	Learners can define strategies to mobilise the resources they need to generate value for others.
Resources	Financial and economic literacy	Learners can draw up the budget for a simple activity.	Learners can find funding options and manage a budget for their value-creating activity.	Learners can make a plan for the financial sustainability of a value-creating activity.
Res	Mobilising others	Learners can communicate their ideas clearly and with enthusiasm.	Learners can persuade, involve and inspire others in value-creating activities.	Learners can inspire others and get them on board for value- creating activities.
	Taking the initiative	Learners are willing to have a go at solving problems that affect their communities.	Learners can initiate value-creating activities.	Learners can look for opportunities to take the initiative to add or create value.
	Planning and management	Learners can define the goals for a simple value- creating activity.	Learners can create an action plan, which identifies the priorities and milestones to achieve their goals.	Learners can refine priorities and plans to adjust to changing circumstances.
	Coping with uncertainty, ambiguity and risk	Learners are not afraid of making mistakes while trying new things.	Learners can evaluate the benefits and risks of alternative options and make choices that reflect their preferences.	Learners can weigh up risks and make decisions despite uncertainty and ambiguity.
action	Working with others	Learners can work in a team to create value.	Learners can work together with a wide range of individuals and groups to create value.	Learners can build a team and networks based on the needs of their value-creating activity.
Into 8	Learning through experience	Learners can recognise what they have learnt through taking part in value-creating activities.	Learners can reflect and judge their achievements and failures and learn from these.	Learners can improve their abilities to create value by building on their previous experiences and interactions with others.

Table A.II.1. EntreComp overview





Area	Ideas and opportunities	Competence	Spotting op	pportunities			
Hint	Use your imagination and abilities to	identify opportunities for creating value.	-				
Descriptor				mic landscape. Identify needs and challenges that ndscape to create opportunities to create value.			
	Levels of proficiency						
	A - Foundation	B - Intermediate		C - Advanced			
recognise of community I can find of need solution community to solve. I can find expression of the solution o	opportunities to help others/ I can opportunities to create value in my and surroundings. different examples of challenges that ons/ I can recognise challenges in my and surroundings that I can contribute camples of groups who have benefited tion to a given problem/ I can identify y community and surroundings that en met. e difference between different areas e can be created (for example, at e community, in the environment, or omy or society)/ I can recognise the less the public, private and third sectors egion or country.	I can explain what makes an opportunity value/I can proactively look for opportunities to solve proactively look for opportunities to solve proalternative ways/I can redefine the design and can be a challenge, so that alternative oppositions at the properture of the different roles of the private and third sectors play in my country/I can establish which user gowhich needs, I want to tackle through value. I can tell the difference between concreating value (for example, communinformal networks, existing organisations market)/I can identify my personal, professional opportunities for creating value in existing organisations or by setting ventures.	roblems in acription of portunities he public, region or group, and h creating intexts for nities and tions, the social and value, both	I can describe different analytical approaches to identify entrepreneurial opportunities/I can use my knowledge and understanding of the context to make opportunities to create value. I can take apart established practices and challenge mainstream thought to create opportunities and look at challenges in different ways/ I can judge the right time to take an opportunity to create value. I can carry out a needs analysis involving relevant stake-holders/ I can identify challenges related to the contrasting needs and interests of different stakeholders. I can identify the boundaries of the system that are relevant to my (or my team's) value-creating activity/ I can analyse an existing value- creation activity by looking at it as a whole and identifying opportunities to develop it further.			

Table A.II.2 Learning outcome descriptors for competence Spotting Opportunities (Area Ideas and Opportunities)



Area	Ideas and opportunities	Competence Creativity				
Hint	Develop creative and purposeful idea	is .				
Descriptor	Descriptor Develop several ideas and opportunities to create value, including better solutions to existing and new challenges. Explore and experiment with innovative approaches. Combine knowledge and resources to achieve valuable effects.					
	Levels of proficiency					
	A - Foundation	B - Intermediate	C - Advanced			
can explore resources. I can develor relevant to as part of a value for otle can approach that can have explore ope to generate. I can assem and others services and my needs community. I can find services and services and services and community.	that I am curious about new things/ I new ways to make use of existing up ideas that solve problems that are me and my surroundings/ Alone and team, I can develop ideas that create ners. ach open-ended problems (problems te many solutions) with curiosity/ I can in-ended problems in many ways so as multiple solutions. ble objects that create value for me /I can improve existing products, if processes so that they better meet or those of my peers and the examples of innovative products, if solutions/I can describe how some have transformed society.	I can experiment with my skills and competences in situations that are new to me/ I can actively search for new solutions that meet my needs. I can experiment with different techniques to generate alternative solutions to problems, using available resources in an effective way/ I can test the value of my solutions with end users. I can take part in group dynamics aimed at defining open-ended problems/ I can reshape open-ended problems to fit my skills. I can identify the basic functions that a prototype should have to illustrate the value of my idea/I can assemble, test and progressively refine proto-types that simulate the value I want to create. I can tell the difference between types of innovations (for example, process versus product innovation and social innovation, incremental versus disruptive innovation)/ I can judge if an idea, product or process is innovative or just new to me.	I can actively search for new solutions that improve the value-creating process/ I can combine my understanding of different contexts to transfer knowledge, ideas and solutions across different areas. I can describe different techniques to test innovative ideas with end users/ I can set up processes to involve stake-holders in finding, developing and testing ideas. I can describe and explain different approaches to shaping open-ended problems and different problem-solving strategies/ I can help others create value by encouraging experimentation and using creative techniques to approach problems and generate solutions. I can create (alone or with others) products or services that solve my problems and my needs/I can develop and deliver value in stages, launching with the core features of my (or my team's) idea and progressively adding more. I can describe how innovations diffuse in society, culture and the market/I can describe different levels of innovation (for example, incremental, breakthrough or transformation-al) and their role in value-creating activities.			

Table A.II.3 Learning outcome descriptors for competence Creativity (Area Ideas and Opportunities)





Area Ideas and o	pportunities Comp	etence	Vision
Hint Work towa	rds your vision of the future		
Descriptor Imagine th	e future. Develop a vision to turn ideas into action. Visua	alise future s	cenarios to help guide effort and action
	Levels of pro	ficiency	
A - Foundation	B - Intermediate		C - Advanced
I can imagine a desirable future/ I can develop simple future scenarios where value is created for my community and surroundings	for the future that involves others/ I can build futuscenarios around my value-creating activity. I can explain what a vision is and what purpose	visions vision for it I can ex n. prepare activity pe process to. I can id	e my understanding of the context to identify different strategic for creating value/ I can discuss my (or my team's) strategic or creating value. Eplain the role of a vision statement for strategic planning/ I can be a vision statement for my (or my team's) value-creating that guides internal decision-making throughout the whole is of creating value. Entify the changes needed to achieve my vision/ I can promote the story change and transformation that contribute to my vision.

Table A.II.4 Learning outcome descriptors for competence Vision (Area Ideas and Opportunities)

Area	Ideas and opportunities Competence V		Valuing ideas
Hint	Hint Make the most of ideas and opportunities		
Descriptor	Judge what value is in social, culti	ural and economic terms. Recognise the potent	ial an idea has for creating value and identify
		Levels of proficiency	
	A - Foundation	B - Intermediate	C - Advanced
myself and c groups, such value in my c I can clarify used and a rights/ I can and circulate can be pro	imples of ideas that have value for others/ I can show how different as firms and institutions, create community and surroundings. It other people's ideas can be cted on, while respecting their explain that ideas can be shared at for the benefit of every-one or otected by certain rights, for by-rights or patents.	I can tell the difference between social, cultural and economic value/ I can decide which type of value I want to act on and then choose the most appropriate pathway to do so. I can tell the difference between types of licences that can be used to share ideas and protect rights/ can choose the most appropriate licence for the purpose of sharing and protecting the value created by my ideas.	I recognise the many forms of value that could be created through entrepreneurship, such as social, cultural or economic value/ I can break down a value chain into its different parts and identify how value is added in each part. I can tell the difference between trademarks, registered design rights, patents, geographical indications, trade secrets, confidentiality agreements and copyright licences, including open, public-domain licences such as creative com-mons/ When creating ideas with others, I can outline a dissemination and exploitation agreement that benefits all partners involved.





Table A.II.5 Learning outcome descriptors for competence Valuing ideas (Area Ideas and Opportunities)

Area	Ideas and opportunities	Competence Ethical a	nd sustainable thinking
Hint	Assess the consequences and impact of ideas, opportunities and actions		
Descriptor	Assess the consequences of ideas that bring value and the effect of entrepreneurial action on the target community, the market, society are the environment. Reflect on how sustainable long-term social, cultural and economic goals are, and the course of action chosen. A responsibly.		
		Levels of proficiency	
	A - Foundation	B - Intermediate	C - Advanced
honesty, commitment importance. I can list elebehaviour recognise elebehaviour between the target conomic cono	nd list examples of changes caused by on in social, cultural, environmental or contexts/ I can tell the difference impact of a value-creating activity on community and the broader impact on	I can apply ethical thinking to consumption and production processes/ I am driven by honesty and integrity when taking decisions. I can identify practices that are not sustainable and their implications for the environment/ I can produce a clear problem statement when faced with practices that are not sustainable. I can identify the impact that taking up opportunities will have on me and my team, on the target group and on the surrounding community/ I can identify stakeholders who are affected by the change brought about by my (or my team's) value-creating activity, including stakeholders who cannot speak up (for example, future generations, climate or nature). I can tell the difference between accounting for use of re-sources and accounting for the impact of my value-creating activity on stakeholders and the environment.	I can argue that ideas for creating value should be supported by ethics and values relating to gender, equality, fairness, social justice and environmental sustainability/ I can take responsibility for promoting ethical behaviour in my area of influence, (for example, by promoting gender balance highlighting inequalities and any lack of integrity). I can discuss the impact an organisation has on the environment (and vice versa)/ I can discuss the relationship between society and technical developments, relating to their implications for the environment. I can analyse the implications of my value-creating activity within the boundaries of the system I am working in/ I can define the purpose of the impact assessment, impact monitoring, and evaluation of impact. I can tell the difference between input, output, outcomes and impact/ I can discuss a range of accountability methods for both functional and strategic accountability.

Table A.II.6 Learning outcome descriptors for competence Ethical and sustainable thinking (Area Ideas and Opportunities)









Area	Resources	Competence Self-awa	reness and self-efficacy
Hint	Believe in yourself and keep developing		
Descriptor	Reflect on your needs, aspirations and wants in the short, medium and long term Identify and assess your individual and group strengths an weaknesses. Believe in your ability to influence the course of events, despite uncertainty, setbacks and temporary failures		
		Levels of proficiency	
	A - Foundation	B - Intermediate	C - Advanced
goals/ I can and goals. I can identif not good at. I believe in successfully, what I inten I can list difunctions/ abilities are	my ability to do what I am asked / I believe in my ability to achieve	I can commit to fulfilling my needs, wants, interests and goals/ I can reflect on my individual and group needs, wants, interests and aspirations in relation to opportunities and future prospects. I can judge my strengths and weaknesses and those of others in relation to opportunities for creating value/ I am driven by the desire to use my strengths and abilities to make the most of opportunities to create value. I can judge the control I have over my achievements (compared with any control from outside influences)/ I believe I can influence people and situations for the better. I can describe my skills and competences relating to career options, including self- employment/ I can use my skills and competences to change my career path, as a result of new opportunities or from necessity.	I can translate my needs, wants, interests and aspirations into goals that help me reach them/ I can help others to reflect on their needs, wants, interests and aspirations and how they can turn these into goals. I can team up with others to compensate for our weaknesses and add to our strengths/ I can help others identify their strengths and weaknesses. I believe in my ability to carry out what I have imagined and planned, despite obstacles, limited re-sources and resistance from others/ I believe in my ability to understand and take the good out of experiences that others may label as failures. I can discuss how a realistic understanding and evaluation of my personal attitudes, skills and knowledge can influence my decision-making, relationships with other people and quality of life/ I can choose professional development opportunities with my team and organisation based on a clear understanding our strengths and weaknesses.

Table A.II.7 Learning outcome descriptors for competence Self-awareness and self-efficacy (Resources)





Area	Resources	Competence M	Notivation and perseverance
Hint	Stay focused and don't give up		
Descriptor	Be determined to turn ideas into action and satisfy your need to achieve. Be prepared to be patient and keep trying to achieve your long-ter individual or group aims. Be resilient under pressure, adversity, and temporary failure.		
		Levels of proficiency	
	A - Foundation	B - Intermediate	C - Advanced
to somethin am motivat myself and of I see tasks motivated by I can recognized and of I show pastering to achieve not achieve not something to something the something to something the something to something the something to something the something th	as challenges to do my best/ I am y challenges. gnise different ways of motivating others to create value. sion and willingness to achieve my n determined and persevere when nieve my (or my team's) goals. e up and I can keep going even when ulties/ I am not afraid of working hard my goals.	I can anticipate the feeling of achieving my and this motivates me/ I can regulate my behaviour to stay driven and achieve the be of turning ideas into action. I can set challenges to motivate myself/willing to put effort in and use resource overcome challenges and achieve my (oteam's) goals. I can reflect on the social incentives assowith having a sense of initiative and creating for myself and others/ I can tell the difference between personal and external factors motivate me or others when creating value. I can overcome simple adverse circumstantican judge when it is not worth continuing widea. I can delay achieving my goals in order to greater value, thanks to prolonged effort/maintain effort and interest, despite setbact	and belief in my ability to achieve/ I can coach others to stay motivated, encouraging them to commit to what they want to achieve. I can use strategies to stay motivated (for example, set goals, monitor performance and evaluate my progress)/ I can use strategies to keep my team motivated and focused on creating value. I can persevere in the face of adversities when trying to achieve my goals/ I can devise strategies to overcome standard adverse circumstances. I can celebrate short-term achievements, in order to stay motivated/ I can inspire others to work hard on their goals by showing passion and a strong sense of owner-ship.

Table A.II.8 Learning outcome descriptors for competence Motivation and perseverance (Resources)





Area	Resources	Competence Mobilizing	ng resources
Hint	Get and manage the re-sources you need.		
Descriptor	Get and manage the material, non-material and digital resources needed to turn ideas into action. Make the most of limited resources. Get and manage the competences needed at any stage, including technical, legal, tax and digital competences (for example through suitable partnerships, networking, outsourcing and crowd-sourcing).		
		Levels of proficiency	
	A - Foundation	B - Intermediate	C - Advanced
appreciate with others. I value my p I can descril reuse, repair I can recog example, stime as a scil can look if achieving w sources of h	that resources are not unlimited/I can the importance of sharing resources the importance of sharing resources ossessions and use them responsibly/be how resources last longer through r and recycling. nise different uses for my time (for udying, playing, resting)/I value my arce resource. for help when I am having difficulty hat I have decided to do/I can identify nelp for my value-creating activity (for achers, peers, mentors).	I can experiment with different combinations of resources to turn my ideas into action/ I can get and manage the necessary resources to turn my idea into action. I can discuss the principles of circular economy and resource efficiency/ I use resources responsibly and efficiently (for example, energy, materials in the supply chain or manufacturing process, public spaces). I can discuss the need for investing time in different value-creating activities/ I can use my time effectively to achieve my goals. I can describe the concepts of division of labour and job specialisation/ I can find and list public and private services to support my value-creating activity (for example, incubator, social enter-prise advisors, start-up angels, chamber of commerce).	I can develop a plan for dealing with limited resources when setting up my value-creating activity/ I can get together the necessary resources to develop my value-creating activity. I take into account the non-material cost of using resources when taking decisions about my value-creating activities/ I can choose and put in place effective resource- management procedures (for example, life-cycle analysis, solid waste). I can manage my time effectively, using techniques and tools that help make me (or my team) productive/ I can help others manage their time effectively. I can find digital solutions (for example, free, paid for, or open-source) that can help me manage my value- creating activities efficiently/ I can find support to help me take advantage of an opportunity to create value (for example, advisor or consultancy services, peer or mentor sup-port).

Table A.II.9 Learning outcome descriptors for competence Mobilizing resources (Resources)





Area	Resources	Competence Finance	ial and economic literary
Hint	Develop financial and economic know-how		
Descriptor	Estimate the cost of turning an idea into a value-creating activity. Plan, put in place and evaluate financial decisions over time. Manage financial to make sure my value-creating activity can last over the long term		
		Levels of proficiency	
	A - Foundation	B - Intermediate	C - Advanced
to money/	asic terminology and symbols related I can explain simple economic or example, supply and demand, e, trade).	I can use the concept of opportunity costs ar comparative advantage to explain why exchange happen between individuals, regions and nation I can read income statements and balance sheet	s sheet and a profit-and-loss account/ I can build financial indicators (for example, return on
up a simple manner. I can identifamilies, bus the state/Ic the economy I can outline how taxation	what to use my money for/ I can draw household budget in a responsible ify the main types of income for inesses, non-profit organisations and can describe the main role of banks in y and society. the purpose of taxation/ I can explain in finances the activities of a country in providing public goods and services.	I can draw up a budget for a value- creating activity/ I can judge the cash-flow needs of value-creating activity. I can explain that value-creating activities can tal different forms (a business, a social enter-prise, non-profit organisation and so on) and can have different structures of ownership (individu company, limited company, co-operative and son)/ I can identify public and private sources funding for my value-creating activity (for	concepts that I need to turn ideas into action (for example, profit or not for profit)/ I can judge the cash-flow needs of a complex project. I can choose the most appropriate sources of funding to start up or expand a value- creating activity/ I can apply for public or private business support programmes, financing schemes, public subsidies or calls for tender.
and its part in providing public goods and services.		example, prizes, crowd-funding, and shares). I can estimate the main accountancy and to obligations I need to fulfil to meet the trequirements for my activities.	(investments, buying assets, goods and so on) x affect my tax/ I can make financial decisions based

Table A.II.10 Learning outcome descriptors for competence Financial and economic literary (Resources)





Area	Resources	Competence	Mobilizing others
Hint	Inspire, engage and get others on board		
Descriptor	Inspire and enthuse relevant stake persuasion, negotiation and leader	cholders. Get the support needed to achieve valuable ship.	e outcomes. Demonstrate effective communication,
		Levels of proficiency	
	A - Foundation	B - Intermediate	C - Advanced
involved in or I can persua arguments. I can commu can commu persuasively example post I can prommunication communication.	usiasm for challenges/ I am actively creating value for others. de others by providing a number of unicate my ideas clearly to others/ I nicate my team's ideas to others by using different methods (for sters, videos, role-play). rovide examples of inspiring tion campaigns/ I can discuss how edia can be used to reach audiences ways.	I do not get discouraged by difficulties/ I can lead by example. I can persuade others by providing evidence for my arguments/I can persuade others by appealing to their emotions. I can communicate imaginative design solutions/ I can communicate the value of my (or my team's) idea to stakeholders from different backgrounds effectively. I can use various methods, including social media, to communicate value-creating ideas effectively/ I can use media appropriately, showing that I am aware of my audience and purpose.	I can get endorsement from others to support my value-creating activity/ I can inspire others, despite challenging circumstances. I can pitch effectively in front of potential investors or donors/ I can overcome resistance from those who will be affected by my or my (team's) vision, innovative approach, and value-creating activity. I can communicate the vision for my (or my team's) venture in a way that inspires and persuades external groups, such as funders, partner organisations, volunteers, new members and affiliate supporters/ I can produce narratives and scenarios that motivate, inspire and direct people. I can influence opinions in relation to my value-creating activity, through a planned approach to social media/ I can design effective social- media campaigns to mobilize people in relation to my (or my team's) value-creating activity.

Table A.II.11 Learning outcome descriptors for competence Mobilizing others (Resources)





Area	Into action	Competence	Taking the initiative
Hint	Go for it		
Descriptor	Initiate processes that create value tasks.	. Take up challenges. Act and work independently to achieve	goals, stick to intentions and carry out planned
		Levels of proficiency	
	A - Foundation	B - Intermediate	C - Advanced
am comforta activities. I show some am given/ I value-creatir I can have a surroundings	that the tasks I am given responsibly/able in taking responsibility in share independence in carrying out tasks can work independently in simpling activities. go at solving problems that affect ms/I show initiative in dealing wit at affect my community.	out simple tasks in value-creating activities/ I can take individual and group responsibility in value-creating activities. I can initiate simple value-creating activities/ I am driven by the possibility of being able to initiate value-creating activities independently.	I can delegate responsibility appropriately/ I can encourage others to take responsibility in value-creating activities. I can initiate value-creating activities alone and with others/ I can help others work independently. I take action on new ideas and opportunities, which will add value to a new or existing value-creating venture/ I value others taking the initiative in solving problems and creating value.

Table A.II.12 Learning outcome descriptors for competence Taking the initiative (Into action)





Area	Into action	Competence	Planning and management
Hint	Prioritise, organise and follow	up.	
Descriptor	Set long-, medium- and short-	term goals. Define priorities and action plans. Adapt to (unforeseen changes
		Levels of proficiency	
	A - Foundation	B - Intermediate	C - Advanced
value-creati alternative g context. I can carry creating act of simple to feeling unco I can recall needed in a took part in that are activity. I can recogr made on a task is going I am open to	the order of steps that was simple value-creating activity I / I can identify the basic steps needed in a value-creating hise how much progress I have task/ I can monitor whether a	I can describe my goals for the future in line with my strengths, ambitions, interests and achievements/ I can set short-term goals that I can act on. I can create an action plan which identifies the necessary steps to achieve my goals/ I can allow for the possibility of changes to my plans. I can develop a business model for my idea/ I can define the key elements that make up the business model necessary to deliver the value I have identified. I can prioritise the basic steps in a value-creating activity/ I can set my own priorities and act on them. I can identify different types of data that are necessary for monitoring the progress of a simple value-creating activity/ I can describe different methods for performance and impact monitoring. I can adapt my plans to achieve my goals in light of changes that are outside my control/ I can adapt my plans to achieve my goals in light of changes that are outside my control/ I can adapt my plans to achieve my goals in light of changes that are outside my control/.	I can define long-term goals arising from the vision for my (or my team's) value-creating activity/I can match short-term, mid-term and long-term goals to the vision for my (or my team's) value-creating activity. I can summarise the basics of project management/I can apply the basics of project management in managing a value- creating activity. I can develop a business plan based on the model, describing how to achieve the value identified/I can organise my value-creating activities using planning methods such as business and marketing plans. I can define the priorities to meet my (or my team's) vision/I can stay focused on the priorities set, despite changing circumstances. I can describe different methods for performance and impact monitoring/I can define what data is needed to monitor how effective my value-creating activities are and an appropriate way to collect them. I can embrace change that brings new opportunities for value creation/I can anticipate and include change along the value-creating process.

Table A.II.13 Learning outcome descriptors for competence Planning and management (Into action)





Area	Into action	Competence	Coping with uncertainty, ambiguity and risk	
Hint	Make decisions dealing with uncertainty, ambiguity and risk.			
Descriptor	unintended outcomes. Withir		railable is partial or ambiguous, or when there is a risk of f testing ideas and prototypes from the early stages, to	
		Levels of proficiency		
	A - Foundation	B - Intermediate	C - Advanced	
trying new to achieve t I can ident surrounding	raid of making mistakes while things/ I explore my own ways hings. cify examples of risks in my ss/ I can describe risks related value-creating activity in which	I can discuss the role that information plays in reducing uncertainty, ambiguity and risk/ I can actively look for, compare and contrast different sources of information that help me reduce ambiguity, uncertainty, and risks in making decisions. I can tell the difference between acceptable and unacceptable risks/ I can weigh up the risks and benefits of self-employment with alternative career options, and make choices that reflect my preferences. I can critically evaluate the risks associated with an idea that creates value, taking into account a variety of factors/ I can critically evaluate the risks related to the formal set-up of a value-creating venture in the area in which I work.	I can find ways of making decisions when the information is incomplete/I can pull together different viewpoints to take informed decisions when the degree of uncertainty is high. I can apply the concept of affordable losses to make decisions when creating value/I can compare value-creating activities based on a risk assessment. I can demonstrate that I can make decisions by weighing up both the risks and the expected benefits of a value-creating activity/I can outline a risk management plan for guiding my (or my team's) choices while developing my value-creating activity.	

Table A.II.14 Learning outcome descriptors for competence Coping with uncertainty, ambiguity and risk (Into action)



Area	Into action	Competence	Working with others
Hint	Team up, work together, and networ	k.	
Descriptor	Work together and cooperate with opositively when necessary.	others to develop ideas and turn them into action	on. Network. Solve conflicts and face up to competition
		Levels of proficiency	
	A - Foundation	B - Intermediate	C - Advanced
and situation can bring to I can show recognise the behaviours and behaviours and behaviours and behaviours and behaviours I can show eather benefits for achieving I am open to playing diresponsibility working in a I am open to activities/ creating act I can expassociation, support (frommunities)	o involving others in my value- creating I can contribute to simple value-ivities. Iain the meaning and forms of cooperation and peer-to-peer for example, family and other is)/ I am open to establishing new d cooperation with others (individuals	I can combine different contributions to create value/I can value diversity as a possible source of ideas and opportunities. I can express my (or my team's) value-creating ideas assertively/I can face and solve conflicts. I can listen to other people's ideas for creating value without showing prejudice/I can listen to my end users. I can work with a range of individuals and teams/I share the ownership of value-creating activities with the members of my team. I can contribute to group decision- making constructively/I can create a team of people who can work together in a value-creating activity. I can use the relationships I have to get the support I need to turn ideas into action, including emotional support/I can establish new relation-ships to get the support I need to turn ideas into action, including emotional support (for example, joining a mentor network).	I can support diversity within my team or organisation. I can compromise where necessary/ I can deal with non-assertive behaviour that hinders my (or my team's) value -creating activities (for example, destructive attitudes, aggressive behaviour and so on)/ I can manage conflicts effectively. I can describe different techniques for managing relationships with end users/I can put in place strategies to actively listen to my end users and act on their needs-I can build a team based on the individual knowledge, skills and attitudes of each member/I can contribute to creating value by teaming up with distributed communities through digital technologies. I can use techniques and tools that help people to work together/I can give people the help and support they need to perform at their best within a team. I can use my network to find the right people to work on my (or my team's) value-creating activity/I proactively make contact with the right people inside and outside my organisation to support my (or my team's) value-creating activity (for example, at conferences or on social media).

Table A.II.15 Learning outcome descriptors for competence Working with others (Into action)





Area	Into action	Competence	Learning through experience						
Hint	Learn by doing								
Descriptor	Use any initiative for value creation as a learning opportunity. Learn with others, including peers and mentors. Reflect and learn from both success and failure (your own and other people's).								
Levels of proficiency									
	A - Foundation	B - Intermediate	C - Advanced						
I can find examples of great failures that have created value/ I can provide examples of temporary failures that have led to valuable achievements. I can provide examples that show that my abilities and competence have increased with experience/ I can anticipate that my abilities and competence will grow with experience, through both successes and failures. I can recognise what I have learnt from taking part in value- creating activities/ I can reflect on my experience in taking part in value-creating activities and learn from it.		I can reflect on failures (mine and other people's), identify their causes and learn from them/ I can judge if and how I have achieved my goals, so that I can evaluate my performance and learn from it. I can reflect on the relevance of my learning pathways for my future opportunities and choices/ I am always looking for opportunities to improve my strengths and reduce or compensate for my weaknesses. I can reflect on my interaction with others (including peers and mentors) and learn from it/ I can filter the feedback provided by others and keep the good from it.	I can reflect on my (or my team's) achievements and temporary failures as things develop so as to learn and improve my ability to create value/ I can help others reflect on their achievements and temporary failures by providing honest and constructive feedback. I can find and choose opportunities to over-come my (or my team's) weaknesses and to develop my (or my team's) strengths/ I can help others develop their strengths and reduce or compensate for their weaknesses. I can integrate lifelong learning into my personal development strategy and career progress/ I can help others reflect on their interaction with other people and help them learn from this interaction.						

Table A.II.16 Learning outcome descriptors for competence Learning through experience (Into action)





Annex III. Letter of invitation template to include a city in O-City

Request for permission to incorporate the city of							
to the digital world O-City.org							

Exmo. Mr. Mayor:

D. Jose Marin-Roig Ramon,
Project Manager
O-CITY (Orange: Creativity, Innovation & Technology)
Erasmus + (600963-EPP-1-2018-1-ES-EPPKA2-KA)
http://o-city.webs.upv.es

EXPOSES:

That the O-CITY project, funded by the European Commission, within the Erasmus Plus (Knowledge Alliances) program, develops an online application to visualize the natural and cultural heritage of the world's towns and cities. On this platform, cities can represent not only their monuments and natural spaces, but also their culture and traditions through videos, photographs, animations and other multimedia elements produced as educational projects in the classrooms of training centers and institutions.

REQUEST:

That the Polytechnic University of Valencia be authorized to incorporate _____ into the O-City.org application, to enhance the city's heritage in the online world, and stimulate digital skills in local training centers.

En	the	city	ot	, on		202_	_,
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O-CITY AUTHORISATION José Marín-Roig Ramón Professor Universitat Politècnica de València Campus de Gandia o-city@epsg.upv.es